



MEMORANDUM

To: Mayor and City Council

From: Josh Littrell, Director of Enterprise Solutions

Date: August 12, 2025

Reference: Consider approval of a contract for Data Security Posture Management (DSPM) from Red River, DIR contract #DIR-CPO-5687 in the amount of \$114,680.89 as provided for by the assigned fund balance of the General Fund and authorizing the City Manager to sign any necessary documents.

2040: Apply “Smart City” Approach to Resource Management

Introduction:

This item is presented for Council approval to add a Data Security Posture Management (DSPM) solution to provide data security in real-time. The DSPM will provide data classifications on all stored data to proactively know if sensitive data is exposed, labeled or under attack.

Background:

The solution recommended provides the following:

- Data governance to identify and classify sensitive data, including PII, PCI, PHI, and CJIS across various data stores, databases, applications and cloud environments.
- Real-time monitoring and alerting with a searchable audit trail of granular events.
- Prevention tools to revoke excessive access, shared links and stale privileges as well as the ability to apply, remove, or fix incorrect labels on sensitive files.
- Proactive detection to detect and stop ransomware, malware and insider threats. 24x7x365 Managed Data Detection and Response (MDDR) with automated response actions to integrate with our SIEM/SOC.

Multiple vendors were evaluated and Red River, the City’s current managed support provider, offers innovative IT and cybersecurity solutions expertly designed and deployed to help companies better manage, support and secure their data. This solution was chosen as the best total solution based on the service features, usability, value, and overall cost.

The annual cost of this agreement would be \$114,680.89.

Benefit to the Community:

The main benefit to the community would be providing all employees with the security and services needed to do their jobs effectively.

Procurement Review:

Agenda item was reviewed by Procurement on 8/12/2025

Fiscal Impact:

The fiscal impact of this annual purchase is \$114,680.89. The cost of this item is provided for in the Vision 2040 Assigned Fund Balance of the General Fund and will be included in the final budget amendment for fiscal year 2025, if approved.

Recommendation:

The Enterprise Solutions Department recommends approval.