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To: City of Coppell  
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Proposal Number: 1027335-002  
Proposal Date: 3/8/2024  
Expiration Date: 4/7/2024

## Proposal

### City of Coppell - DIR-TSO-4299 - Apex Backup Services 5 YR

Line	Qty	Product	Description	List	Ext List	Sell	Ext Sell
1	62	Credits - Hybrid Workloads		\$685,535.00	\$685,535.00	\$445,000.00	\$445,000.00
1	1	210-BBES	PowerProtect Backup Service for Hybrid Workloads	\$0.00	\$0.00	\$0.00	\$0.00
2	62	141-BGMK	PowerProtect Backup Service for Hybrid Workloads Standard Tier 2 5YR SU=CA	\$7,541.38	\$467,565.56	\$4,877.63	\$302,413.06
3	62	854-5489	5 Years ProSupport PowerProtect Backup Svc STD T2 Sub Sftwr Spt	\$3,393.62	\$210,404.44	\$2,190.00	\$135,780.00
4	1	854-5508	5 Years ProSupport PowerProtect Backup Svc STD Sub Sftwr Spt-Cntrct	\$0.00	\$0.00	\$0.00	\$0.00
5	1	892-4926	ProDeploy Plus PowerProtect Backup Service	\$5,015.00	\$5,015.00	\$4,511.94	\$4,511.94
6	2	823-9271	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical Resource	\$1,275.00	\$2,550.00	\$1,147.50	\$2,295.00

1	9	User - Gov Cloud		\$169,007.42	\$169,007.42	\$110,000.00	\$110,000.00
7	9	141-BFTP	PowerProtect Backup Service for Hybrid Workloads Premium Tier 1 5YR SU=CA	\$10,055.17	\$90,496.53	\$6,480.10	\$58,320.90
8	9	854-5483	5 Years ProSupport PowerProtect Backup Svc PREM T1 Sub Sftwr Spt	\$5,586.21	\$50,275.89	\$3,581.00	\$32,229.00
9	1	854-5510	5 Years ProSupport PowerProtect Backup Svc PREM Sub Sftwr Spt-Cntrct	\$0.00	\$0.00	\$0.00	\$0.00
10	9	141-BGDN	PowerProtect Backup Service for Hybrid Workloads Gov Cloud Tier 1 5YR SU=CA	\$1,779.31	\$16,013.79	\$1,140.00	\$10,260.00
11	1	892-4926	ProDeploy Plus PowerProtect Backup Service	\$5,015.00	\$5,015.00	\$4,510.10	\$4,510.10
12	9	854-5485	5 Years ProSupport PowerProtect Backup Svc Gov Cloud T1 Sub Sftwr Spt	\$800.69	\$7,206.21	\$520.00	\$4,680.00
13	1	210-BBES	PowerProtect Backup Service for Hybrid Workloads	\$0.00	\$0.00	\$0.00	\$0.00
14	1	854-5503	5 Years ProSupport PowerProtect Backup Svc Gov Cloud Sub Sftwr Spt-Cntrct	\$0.00	\$0.00	\$0.00	\$0.00

1	(OPTIONAL) 450	User - SAAS Backup Services		\$178,284.50	\$178,284.50	\$110,000.00	\$110,000.00
15	1	210-AZFU	PowerProtect Backup Service For SaaS Apps	\$0.00	\$0.00	\$0.00	\$0.00
16	1	854-4954	5 Years ProSupport PowerProtect Backup Svc STD SftwrSpt-Cntrct	\$0.00	\$0.00	\$0.00	\$0.00
17	1	854-4956	5 Years ProSupport PowerProtect Backup Svc Gov Cloud SftwrSpt-Cntrct	\$0.00	\$0.00	\$0.00	\$0.00
18	450	854-5001	5 Years ProSupport PowerProtect Backup Svc STD T1 SftwrSpt	\$60.34	\$27,153.00	\$38.00	\$17,100.00
19	450	141-BDBP	PowerProtect Backup Service for SaaS Apps Gov Cloud Tier 1 5YR SU=MC	\$129.51	\$58,279.50	\$78.00	\$35,100.00
20	450	854-4990	5 Years ProSupport PowerProtect Backup Svc Gov Cloud T1 SftwrSpt	\$58.28	\$26,226.00	\$35.87	\$16,141.50
21	450	141-BBBE	PowerProtect Backup Service for SaaS Apps Standard Tier 1 5YR SU=MC	\$134.08	\$60,336.00	\$80.00	\$36,000.00
22	1	892-4926	ProDeploy Plus PowerProtect Backup Service	\$5,015.00	\$5,015.00	\$4,511.50	\$4,511.50
23	1	823-9271	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical Resource	\$1,275.00	\$1,275.00	\$1,147.00	\$1,147.00

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<b>Grand Total</b>	<b>\$665,000.00</b>
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- Payment Terms, Cash Net30 Upon Credit Approval
  - FOB Destination
  - Taxes, freight and other fees not included unless otherwise stated.
  - Returns or exchanges are at the discretion of the Manufacturer.
  - Order may be delivered in multiple shipments and customer agrees to pay partial payments as product is delivered.
  - Supplier is acting as a reseller of the Original Equipment Manufacturer (OEM). The products sold under this quotation are subject to the terms and conditions provided by the OEM.

Approver Signature: \_\_\_\_\_

Title: \_\_\_\_\_

PO Number: \_\_\_\_\_

Date: \_\_\_\_\_