

Comparison of Current Printing Costs to Top Responses from the Request for Proposal for Utility Bill Printing and Mailing Services

Current costs with DataProse

Statements Cycle 1	totals	\$ per piece	invoice \$
bill package	5855	0.180	\$ 1,053.90
addl impressions	668	0.050	\$ 33.40
NCOA LINK	31	0.500	\$ 15.50
Additional Inserts	5855	0.010	\$ 58.55
postage	5855	0.407	\$ 2,382.40
total			\$ 3,543.75

Statements Cycle 2	totals	\$ per piece	invoice \$
bill package	5188	0.180	\$ 933.84
addl impressions	195	0.050	\$ 9.75
NCOA LINK	31	0.500	\$ 15.50
Additional Inserts	5188	0.010	\$ 51.88
postage	5188	0.412	\$ 2,137.21
total			\$ 3,148.18

Total Statements \$ 6,691.93

Dunning Notices	totals	\$ per piece	invoice \$
bill package	2093	0.180	\$ 376.74
addl impressions	3	0.050	\$ 0.15
NCOA LINK	18	0.500	\$ 9.00
postage	2093	0.412	\$ 862.32
total			\$ 1,248.21

Total monthly cost \$ 7,940.14

DataProse Response to RFP

Statements Cycle 1	totals	\$ per piece	invoice \$
bill package	5855	0.092	\$ 538.66
addl impressions	668	0.035	\$ 23.38
NCOA LINK	31	0.300	\$ 9.30
Additional Inserts	5855	0.010	\$ 58.55
postage	5855	0.383	\$ 2,242.47
total			\$ 2,872.36

Statements Cycle 2	totals	\$ per piece	invoice \$
bill package	5188	0.092	\$ 477.30
addl impressions	195	0.035	\$ 6.83
NCOA LINK	31	0.300	\$ 9.30
Additional Inserts	5188	0.010	\$ 51.88
postage	5188	0.383	\$ 1,987.00
total			\$ 2,532.31

Total Statements \$ 5,404.66

Dunning Notices	totals	\$ per piece	invoice \$
bill package	2093	0.092	\$ 192.56
addl impressions	3	0.035	\$ 0.11
NCOA LINK	18	0.300	\$ 5.40
postage	2093	0.383	\$ 801.62
total			\$ 999.68

Total monthly cost \$ 6,404.34

InfoSend Response to RFP

Statements Cycle 1	totals	\$ per piece	invoice \$
bill package	5855	0.094	\$ 550.37
addl impressions	668	0.000	\$ -
NCOA LINK	31	0.300	\$ 9.30
Additional Inserts	5855	0.007	\$ 40.99
postage	5855	0.380	\$ 2,224.90
total			\$ 2,825.56

Statements Cycle 2	totals	\$ per piece	invoice \$
bill package	5188	0.094	\$ 487.67
addl impressions	195	0.000	\$ -
NCOA LINK	31	0.300	\$ 9.30
Additional Inserts	5188	0.007	\$ 36.32
postage	5188	0.380	\$ 1,971.44
total			\$ 2,504.73

Total Statements \$ 5,330.28

Dunning Notices	totals	\$ per piece	invoice \$
bill package	2093	0.094	\$ 196.74
addl impressions	3	0.000	\$ -
NCOA LINK	18	0.300	\$ 5.40
postage	2093	0.380	\$ 795.34
total			\$ 997.48

Total monthly cost \$ 6,327.77

Monthly savings (InfoSend-DataProse current contract) \$ (1,612.37)
Annual savings (InfoSend-DataProse current contract) \$ (19,348.47)

\$ (76.57) InfoSend less than DataProse new t
\$ (918.90) Annual savings if use InfoSend vs Di

pricing each month.
ataProse new pricing.