



MEMORANDUM

To: Mayor and City Council

From: Christel Pettinos, City Secretary

Date: January 22, 2019

Reference: Audio/Visual Recording Analysis for Work Sessions

Introduction:

At the July 24th Work Session, staff presented an option for audio/visual streaming and recording of Work Sessions. The option presented originally was a portable solution for the multiple meeting spaces. As a result of that presentation, City Council asked staff to obtain a quote regarding a mounted solution in the 1st and 2nd Floor Conference Rooms.

Analysis:

Portable solution: AV Capture's recording and streaming solution is software-based and can be installed on any Windows 7+ desktop. An ambient microphone is recommended, and a portable, light-weight video camera can be purchased online. Subscribing to the Plus Package for \$399/month allows 500 hours of public access to videos, 2,500 hours of archived videos and 500 unique IP addresses to view Live Streaming. Installation, training, customer support and upgrades are all included and have no hidden service charges or setup fees

Mounted solution: Whitlock provided the quote for the mounted solution which would include two, HD cameras and wall mounts in the 1st Floor Conference Room and two, HD cameras and wall mounts in the 2nd Floor Conference Room for a grand total of \$20,373.80 after installation. An AV Technician would be needed for recording and streaming at \$125/hour for approximately four-hour increments.

Both quotes are attached for consideration.

CONFIDENTIAL PROPOSAL

1201 Lakeside Parkway, Suite 160 Flower Mound, TX 75028 - Phone 972-465-8888 - Fax 972-360-7398 - www.whitlock.com

Name	Jerod Anderson	Date	9.10.18
Company	City of Coppell	Valid Period	Ninety (90) days
Address 1	255 E. Parkway Boulevard	Freight Terms	FOB Destination, Freight
Address 2		Payment Terms -	Net 30 days with approved credit
City, State, Zip	Coppell TX 75019	Pricing is based on payment via check, ACH or wire transfer	
Phone	972-304-7005	Quote ID	116208
Fax		Account Executive	Craig Orris Taylor
Cell	469-576-8415	Account Executive Cell Phone	214-505-4136
E-Mail	janders@coppelltx.gov	Account Executive E-Mail	taylorc@whitlock.com
		System Designer	Scott Faloan

Whitlock is current holder of State of Texas DIR Contract Number DIR-TSO-3875

DIR Quote for Camera Adds to 1st and 2nd Flr Conf Rms at Town Hall - CAMERA SYSTEM ADDS & MIC REPLACEMENT

Qty of Rooms: 1

Item	Qty	Manufacturer	Part Number	Description	Price	Total	List	DIR % Discount off List
CAMERA SYSTEM ADDS								
1st Floor Conference Room					-	-	-	
1	2	VADDIO	999-9930-000	Roboshot 12 HD-SDI Camera with 12X Zoom - Black	2,611.36	5,222.72	3,436.00	24.00%
2	2	VADDIO	535-2000-240	Thin Profile Wall mOunt for RoboSHOT PTZ Cameras - Black	104.80	209.60	137.89	24.00%
2nd Floor Conference Room					-	-	-	
3	2	VADDIO	999-9930-000	Roboshot 12 HD-SDI Camera with 12X Zoom - Black	2,611.36	5,222.72	3,436.00	24.00%
4	1	VADDIO	535-2000-296	Offset Drop-Down Mount for RoboSHOT and HD-Series PTZ - Black	272.80	272.80	358.95	24.00%
5	1	VADDIO	535-2000-240	Thin Profile Wall mOunt for RoboSHOT PTZ Cameras - Black	104.80	104.80	137.89	24.00%
6	2	CLOCK AUDIO	C314-SR	C314/SR SLIM LINE CARDIOID 400MM GOOSENECK MICROPHONE	183.23	366.46	251.00	27.00%
7	2	CLOCK AUDIO	SM80S-RF-LATCH	SM80S-RF LATCH TABLE SHOCK MOUNT WITH LATCHING SWITCH AND BI-COLOR LED. BLACK IN COLOR	297.85	595.70	545.00	27.00%
CAMERA SYSTEM ADDS Total						11,994.80		
Total Listed Equipment						11,994.80		
Whitlock Installation Services, List Price \$8,550.00						8,379.00		2.00%
Sub Total						20,373.80		
Qty of rooms						1		
Total Integrated System (Pre-Tax)						20,373.80		
Estimated Sales Taxes (If Applicable)						-		
Total Integrated System (Inclusive of Taxes)						20,373.80		



System Requirements

Audio/Video – Recording PC

OS: Windows 10, 8.1 or 7 (32 or 64 bit)

CPU: i7 quad core

RAM: 8 GB

HDD: 1 TB min (7200 RPM SATA or SSD)

Graphics: Integrated – Intel HD 4000 or better. Discrete: Comparable

Software: MS Word 2016, 2013, 2010 or 2007

Audio-Only – Recording PC

OS: Windows 10, 8.1 or 7 (32 or 64 bit)

CPU: i5 quad core

RAM: 4 GB

HDD: 500 GB min (7200 RPM SATA or SSD)

Graphics: Integrated – Intel HD 3500 or better. Discrete: Comparable

Software: MS Word 2016, 2013, 2010 or 2007



AVCapture

Legislative Solution

For Legislative & Executive Bodies

<i>Subscription Package Includes:</i>	Basic	Plus	Premium
Software			
Recording Application	✓	✓	✓
Services			
Public Access	100	500	Unlimited
Archive	500	2,500	Unlimited
LIVE Streaming		500	Unlimited
Support			
Installation & Training	✓	✓	✓
Unlimited Customer Support	✓	✓	✓
Upgrades & Updates	✓	✓	✓
Subscription Package Price:	\$199/mo	\$399/mo	\$599/mo*

Contact Sales: 1-888-360-2822 / sales@avcaptureall.com

*Plan limited to populations under 500,000. Contact Sales for larger population pricing.