

# **RatingsDirect**®

## **Summary:**

## Coppell, Texas; General Obligation

#### **Primary Credit Analyst:**

Kristin Button, Dallas + 1 (214) 765 5862; kristin.button@spglobal.com

### **Secondary Contact:**

Allie Jacobson, Englewood 303-721-4242; allie.jacobson@spglobal.com

## **Table Of Contents**

Credit Highlights

Outlook

Related Research

## **Summary:**

## Coppell, Texas; General Obligation

Credit Profile					
US\$49.81 mil comb tax and ltd surplus rev certs of oblig ser 2024 dtd 07/01/2024 due 02/01/2044					
Long Term Rating	AAA/Stable	New			
Coppell GO					
Long Term Rating	AAA/Stable	Affirmed			
Coppell GO					
Long Term Rating	AAA/Stable	Affirmed			
Coppell GO					
Long Term Rating	AAA/Stable	Affirmed			

## **Credit Highlights**

- S&P Global Ratings assigned its 'AAA' long-term rating to the City of Coppell, Texas' \$49.8 million series 2024 combination tax and limited surplus revenue certificates of obligation.
- At the same time, S&P Global Ratings affirmed its 'AAA' long-term rating on the city's general obligation (GO) debt outstanding.
- The outlook on all ratings is stable.

## Security

Coppell's bond and certificates constitute direct obligations of the city payable from the levy and collection of a direct and continuing annual ad valorem tax levied on all taxable property within Coppell, within the limits prescribed by law. The certificates are additionally secured by a limited \$1,000 pledge of surplus net revenues of the city's waterworks and sewer system. Despite state statutory tax-rate limitations, we do not differentiate between Coppell's limited-tax debt and the city's general creditworthiness, because the ad valorem tax is not derived from a measurably narrower tax base and there are no limitations on the fungibility of resources.

Proceeds from the sale of the certificates will be used for a major road reconstruction, a new fire station, a new service center, and remodeling of the current service center as well as water and sewer system projects.

#### Credit overview

Coppell continues to benefit from its location near the Dallas-Fort Worth metropolitan statistical area, with annual increases on the tax base and strong wealth and income levels. The city's experienced management team practices conservative budgeting as evidenced by year-end operating surpluses. Due to its location near the Dallas-Fort Worth (DFW) International Airport, Coppell has a significant number of warehouses and distribution centers that have historically produced strong sales taxes for the city and currently account for about 25% of general fund revenues; however, there could be a change in online sales taxes where revenues would be collected in the destination city rather than the city of origin. Cities throughout Texas, including Coppell, and the state's comptroller office are parties to an

ongoing lawsuit regarding this change because of the negative impact it could have on these cities. The outcome is unknown, but Coppell has been planning for this change since 2019 and has adjusted its annual budgets to assume a significant 60% decrease in sales tax collections (totaling about \$10 million in the general fund and \$20 million across all funds) if the proposed change goes into effect. Sales tax collections above the baseline assumption are used only for one-time purposes such as capital or building reserves. We believe Coppell's good financial management practices and current level of reserves will support the city's financial stability as Coppell potentially transitions into a smaller operating budget. Although debt remains a credit weakness, there are no plans for additional debt and consistent tax base growth keeps the debt burden stable.

The rating further reflects our view of the city's:

- Ongoing tax base growth due to its favorable location, although as Coppell approaches full build-out, there is a focus
  on redevelopment and strategic decisions about new projects where land is available; officials noted that more than
  50 new businesses have located within the city during fiscal 2024 and there are several active new projects
  underway including hotels, office space, and retail.
- Strong financial policies and practices, including conservative budget assumptions, consultations with experts to
  forecast economic trends; consistent budget monitoring; use of long-term financial projections, formal capital
  improvements, and investments; robust debt management and fund balance policies, along with a strong
  institutional framework score;
- Very strong reserves, with unaudited results for fiscal 2024 reflecting the same nominal amount as fiscal 2023; although about a \$28 million use of reserves has been planned for fiscal 2025 to fund the infrastructure maintenance fund for future facilities and traffic needs of the city, the general fund balance will remain over 100% of expenditures; and
- Pension and other postemployment benefits (OPEB) obligations that are not a budget pressure given the well-funded status (85%) of Coppell's pension plan and manageable annual pension and OPEB expenses as a percentage of the budget.

## Environmental, social, and governance

We view Coppell's environmental, social, and governance factors as neutral in our credit rating analysis.

#### Rating above the sovereign

The city's GO bonds are eligible to be rated above the sovereign because we believe Coppell can maintain better credit characteristics than the U.S. in a stress scenario. Under our criteria "Ratings Above The Sovereign--Corporate And Government Ratings: Methodology And Assumptions" (published Nov. 19, 2013), U.S. local governments are considered to have moderate sensitivity to country risk. Coppell's locally derived revenues are the source of security for the bonds, and the institutional framework in the U.S. is predictable with significant U.S. local government autonomy. In a potential sovereign default scenario, U.S. local governments would maintain financial flexibility through the ability to continue collecting locally derived revenues and U.S. local governments have independent treasury management.

## **Outlook**

The stable outlook reflects our view that Coppell will maintain stable budgetary performance and very strong levels of reserves, supported by consistent tax base and revenue growth during the two-year outlook horizon. Therefore, we do not anticipate changing the rating during this time.

### Downside scenario

We could lower the rating if budgetary performance were to weaken materially whether due to structural imbalance or one-time expenditures or if the debt burden were to increase significantly.

	Most recent	Historical information		
		2023	2022	2021
Very strong economy				
Projected per capita EBI % of U.S.	157.6			
Market value per capita (\$)	247,823.4			
Population		42,414	43,215	43,373
County unemployment rate(%)			3.7	
Market value (\$000)	10,511,180	9,604,559	8,727,486	
Ten largest taxpayers % of taxable value	11.5			
Strong budgetary performance				
Operating fund result % of expenditures		18.4	42.5	36.0
Total governmental fund result % of expenditures		50.2	39.4	32.0
Very strong budgetary flexibility				
Available reserves % of operating expenditures		198.0	204.7	157.1
Total available reserves (\$000)		123939	118261	91907
Very strong liquidity				
Total government cash % of governmental fund expenditures		350.8	302.2	259.3
Total government cash % of governmental fund debt service		2,835.3	1,403.3	1,943.2
Very strong management				
Financial Management Assessment	Strong			
Weak debt & long-term liabilities				
Debt service % of governmental fund expenditures		12.4	21.5	13.3
Net direct debt % of governmental fund revenue	111.1			
Overall net debt % of market value	4.2			
Direct debt 10-year amortization (%)	51.3			
Required pension contribution % of governmental fund expenditures		6.1		
OPEB actual contribution % of governmental fund expenditures		0		
Strong institutional framework				

EBI--Effective buying income. OPEB--Other postemployment benefits. Data points and ratios may reflect analytical adjustments.

## Related Research

- 2023 Update Of Institutional Framework For U.S. Local Governments, Nov. 28, 2023
- Through The ESG Lens 3.0: The Intersection Of ESG Credit Factors And U.S. Public Finance Credit Factors, March 2, 2022

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.spglobal.com/ratings for further information. Complete ratings information is available to RatingsDirect subscribers at www.capitaliq.com. All ratings affected by this rating action can be found on S&P Global Ratings' public website at www.spglobal.com/ratings.

Copyright © 2024 by Standard & Poor's Financial Services LLC. All rights reserved.

No content (including ratings, credit-related analyses and data, valuations, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse engineered, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of Standard & Poor's Financial Services LLC or its affiliates (collectively, S&P). The Content shall not be used for any unlawful or unauthorized purposes. S&P and any third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively S&P Parties) do not guarantee the accuracy, completeness, timeliness or availability of the Content. S&P Parties are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, for the results obtained from the use of the Content, or for the security or maintenance of any data input by the user. The Content is provided on an "as is" basis. S&P PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall S&P Parties be liable to any party for any direct, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs or losses caused by negligence) in connection with any use of the Content even if advised of the possibility of such damages.

Credit-related and other analyses, including ratings, and statements in the Content are statements of opinion as of the date they are expressed and not statements of fact. S&P's opinions, analyses and rating acknowledgment decisions (described below) are not recommendations to purchase, hold, or sell any securities or to make any investment decisions, and do not address the suitability of any security. S&P assumes no obligation to update the Content following publication in any form or format. The Content should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. S&P does not act as a fiduciary or an investment advisor except where registered as such. While S&P has obtained information from sources it believes to be reliable, S&P does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives. Ratingrelated publications may be published for a variety of reasons that are not necessarily dependent on action by rating committees, including, but not limited to, the publication of a periodic update on a credit rating and related analyses.

To the extent that regulatory authorities allow a rating agency to acknowledge in one jurisdiction a rating issued in another jurisdiction for certain regulatory purposes, S&P reserves the right to assign, withdraw or suspend such acknowledgment at any time and in its sole discretion. S&P Parties disclaim any duty whatsoever arising out of the assignment, withdrawal or suspension of an acknowledgment as well as any liability for any damage alleged to have been suffered on account thereof.

S&P keeps certain activities of its business units separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain business units of S&P may have information that is not available to other S&P business units. S&P has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

S&P may receive compensation for its ratings and certain analyses, normally from issuers or underwriters of securities or from obligors. S&P reserves the right to disseminate its opinions and analyses. S&P's public ratings and analyses are made available on its Web sites, www.spglobal.com/ratings (free of charge), and www.ratingsdirect.com (subscription), and may be distributed through other means, including via S&P publications and third-party redistributors. Additional information about our ratings fees is available at www.spglobal.com/usratingsfees.

STANDARD & POOR'S, S&P and RATINGSDIRECT are registered trademarks of Standard & Poor's Financial Services LLC.