

# Proposal

Date: November 6, 2024

Submitted to:

Job: The Coppell – Access Expert  
Conversion

Attention: Josh Littrell

Phone:  
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**We hereby propose the following based upon the below scope of work and pricing.**

## **BUYBOARD Contract Number: 654-21**

### **SCOPE OF WORK: Schneider Electric Access Expert Control Software**

- Includes provision, installation, set-up & configuration of Schneider Electric Access Expert (AX) system
  - AXH-V3 Premium Cloud Based hosted Instance (Triplicate server)
  - Open solution that incorporates the flexibility of Mercury hardware
  - Secure structure in AX meets stringent security requirements
  - HTML5 Web Access,
  - Mobile App License (IOS and Android),
  - Photo ID Badging
  - Mass Notification via e-mail & SMS (Limit 1,000 per month)
  - Unlimited concurrent operators via the Windows Applet.
  - Includes licenses for 200 readers
    - 157 currently existing
  - Located on a server provided by the owner
- Includes integration of fifty (50) camera integrations
- Includes programming and setup of the new software and training.
- Includes importing the existing personnel database into the cloud instance.
- Includes setup and configuration of user login group levels
- All work to be performed during normal business hours.
- Pricing excludes any/all field controllers.

**NET PRICE: \$ 45,693.00\***

**\*Plus applicable sales tax**

### **SCOPE OF WORK: Access Expert Access Control Building Retrofits**

- Includes retrofit of the existing S2 access controllers per the individual building scopes of work below.
- Pricing assumes that all existing peripheral devices (cabling, readers, door position switches, REX devices, electronic locking hardware, enclosures, power supplies, 120volt power, etc) are functional and operational. If any of these devices are found to be inoperable, Entech will correct them for an add to the contract if so desired.
- TCP/IP network connection to new Intelligent door controllers at each panel location by The City of Coppell
- Includes the following retrofit work defined by building:
  - 130 Town Center –
    - Includes provision and installation of the following to replace existing:
      - Three (3) Access Expert Intelligent Dual Door Controller
      - Seven (7) Dual Reader Interface Modules
      - Includes provision of new panels.

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- Includes installation, programming and checkout.
- 255 Town Center –
  - Includes provision and installation of the following to replace existing:
    - Four (4) Access Expert Intelligent Dual Door Controller
    - Seven (7) Dual Reader Interface Module
    - Includes provision of new panels.
    - Includes installation, programming and checkout.
- 265 Parkway –
  - Includes provision and installation of the following to replace existing:
    - Three(3) Access Expert Intelligent Dual Door Controller
    - Eight (8) Dual Reader Interface Module
    - Includes provision of new panels.
    - Includes installation, programming and checkout.
- Animal Shelter –
  - Includes provision and installation of the following to replace existing:
    - One (1) Access Expert Intelligent Dual Door Controller
    - Three (3) Dual Reader Interface Modules
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- Biodiversity –
  - Includes provision and installation of the following to replace existing:
    - Two (2) Access Expert Intelligent Dual Door Controller
    - Includes reusing the existing panels.
    - Includes installation, programming and checkout.
- C.A.R.C. –
  - Includes provision and installation of the following to replace existing:
    - Three (3) Access Expert Intelligent Dual Door Controller
    - Two (2) Dual Reader Interface Modules
    - Includes provision of new air tight panels.
    - Includes installation, programming and checkout.
- Cozby Library –
  - Includes provision and installation of the following to replace existing:
    - One (1) Access Expert I Intelligent Dual Door Controller
    - Four (4) Dual Reader Interface Modules
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- Fire Station #1 –
  - Includes provision and installation of the following to replace existing:
    - Four (4) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panels.
    - Includes installation, programming and checkout.
- Fire Station #2 –
  - Includes provision and installation of the following to replace existing:
    - Two (2) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panels.
    - Includes installation, programming and checkout.
- Fire Station #3 –
  - Includes provision and installation of the following to replace existing:
    - Three (3) Access Expert Intelligent Dual Door Controller
    - Three (3) Dual Reader Interface Modules
    - Includes provision of new panels.
    - Includes installation, programming and checkout.
- Life Safety Park–
  - Includes provision and installation of the following to replace existing:

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- One (1) Access Expert Intelligent Dual Door Controller
- Five (5) Dual Reader Interface Modules
- Includes provision of new panel.
- Includes installation, programming and checkout.
- Fire Station #4 –
  - Includes provision and installation of the following to replace existing:
    - Two (2) Access Expert Intelligent Dual Door Controller
    - Six (6) Dual Reader Interface Modules
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- Rolling Oaks –
  - Includes provision and installation of the following to replace existing:
    - One (1) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- Senior Center –
  - Includes provision and installation of the following to replace existing:
    - Two (2) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panels.
    - Includes installation, programming and checkout..
- Service Center–
  - Includes provision and installation of the following to replace existing:
    - Three (3) Access Expert Intelligent Dual Door Controller
    - Five (5) Dual Reader Interface Modules
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- South Water Tower –
  - Includes provision and installation of the following to replace existing:
    - One (1) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- Tennis Center –
  - Includes provision and installation of the following to replace existing:
    - One (1) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- Village Parkway –
  - Includes provision and installation of the following to replace existing:
    - Two (2) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panels.
    - Includes installation, programming and checkout.
- West Water Tower –
  - Includes provision and installation of the following to replace existing:
    - One (1) Access Expert Intelligent Dual Door Controller
    - Includes provision of new panel.
    - Includes installation, programming and checkout.
- 103 Town Center - HID Reader Change Outs
  - Replace twenty (20) existing legacy HID Card Readers with new HID 1-SEOS-40 Card Readers
  - Advanced Security and for use with cards and mobile devices



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### EXCLUSIONS AND COORDINATION ITEMS:

- Pricing is based upon acceptance of the base bid software package prior building retrofits.
- All work to be performed during normal business hours.
- Extra cost may be incurred from additional equipment and labor as required by the local authority having jurisdiction after the project has been submitted for permitting.
- Network drops to access control panels by the City of Coppell.
- Fire alarm interface relay to be provided by others within 3 feet of Entech's panels.
- Wage Scale
- Sales Tax

### BUILDING RETROFIT PRICING SUMMARY:

<b>130 TOWN CENTER:</b>	<b>\$ 42,507.00*</b>
<b>255 TOWN CENTER:</b>	<b>\$ 35,058.00*</b>
<b>265 PARKWAY:</b>	<b>\$ 36,497.00*</b>
<b>ANIMAL SHELTER:</b>	<b>\$ 11,300.00*</b>
<b>BIODIVERSITY:</b>	<b>\$ 8,555.00*</b>
<b>C.A.R.C.:</b>	<b>\$ 18,795.00*</b>
<b>COZBY LIBRARY:</b>	<b>\$ 15,288.00*</b>
<b>FIRE STATION #1:</b>	<b>\$ 17,109.00*</b>
<b>FIRE STATION #2:</b>	<b>\$ 8,555.00*</b>
<b>FIRE STATION #3:</b>	<b>\$ 21,836.00*</b>
<b>LIFE SAFETY PARK:</b>	<b>\$ 16,943.00*</b>
<b>FIRE STATION #4:</b>	<b>\$ 27,659.00*</b>
<b>ROLLING OAKS:</b>	<b>\$ 4,278.00*</b>
<b>SENIOR CENTER:</b>	<b>\$ 8,555.00*</b>
<b>S. WATER TOWER:</b>	<b>\$ 4,278.00*</b>
<b>TENNIS CENTER:</b>	<b>\$ 4,278.00*</b>
<b>VILLAGE PARKWAY:</b>	<b>\$ 8,555.00*</b>
<b>W. WATER TOWER:</b>	<b>\$ 4,278.00*</b>
<b>HID Reader Change:</b>	<b>\$ 8,725.00*</b>
<b>NET PRICE:</b>	<b>\$ 304,285.00*</b>

\*Plus applicable sales tax

### TOTAL PROJECT PRICE:

<b>AccessXpert Control Software</b>	<b>\$45,693.00</b>
<b>Building Access Expert Retrofits</b>	<b>\$304,285.00</b>
	<b>\$349,978.00</b>

Submitted by: \_\_\_\_\_  
**Brandon Mazanec**  
**Sr. Account Executive**

**This proposal may be withdrawn by us if not accepted within 30 days.**

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*All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alterations or deviations from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry Fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation. All sales are per Entech's standard terms and conditions.*

Signature \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name \_\_\_\_\_

PO#: \_\_\_\_\_

**Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment due upon receipt of invoice(s).**