



MEMORANDUM

To: Mayor and City Council

From: Josh Littrell, Interim Director of Enterprise Solutions

Date: November 12, 2024

Reference: Consider approval to purchase Access Control Software/Hardware from Entech Sales and Service, LLC, BuyBoard contract #654-21, in the amount of \$349,978.00; as provided through American Rescue Plan Act (ARPA) funds; and authorizing the City Manager to sign any necessary documents.

2040: Apply “Smart City” Approach to Resource Management

Introduction:

This item is presented to consider approval to purchase Access Control Software/Hardware from Entech Sales and Service, LLC, BuyBoard contract #654-21, in the amount of \$349,978.00, provided through ARPA funds, and authorizing the City Manager to sign any necessary documents.

Background:

The City of Coppel has been using an on-premise facility access control system that has been acquired by a different vendor, which is no longer investing in its future development and improvement. This leads to a reduction in service and concerns about the long-term security of city facilities. This Software as a Service (SaaS) solution will provide the city with a modern access control system that can continue to grow with facility needs.

Multiple vendors and systems were evaluated, and this solution was chosen as the best total solution based on the service features, usability, value, and overall cost. Entech Sales and Service, LLC, will provide maintenance and service for the new cloud-based access control system and all hardware across 19 city facilities.

Benefit to the Community:

The benefit to the community will be providing the access control and security needed to provide and receive services in city facilities. This solution is a “Smart City” approach to resource management and therefore supports the 2040 Vision.

Procurement Review:

The Procurement Division has reviewed the documents and determined that this is an appropriate method of contracting with the vendor.

Fiscal Impact:

The fiscal impact of this item is \$349,978.00 as provided through ARPA Funds.

Recommendation:

The Enterprise Solutions Department recommends approval of this item.