



Proposal

08/13/2026
CITY OF COPPELL
Attn: Steve Shore

Project: Coppell Senior
Center - 150kW
Buy Board # 657-21

Quote Number: 00002834
Quote Name:
Rehlko - 0027355947

Thank you for your request. We are pleased to provide the following proposal:

Product/Service Name	Qty	Description
KD150-CP1	1	Rehlko Generator Set Rated 150kW KD150 Generator Set Includes the following: Literature Languages - English Approvals and Listings - cULus Listing Engine - Diesel Nameplate Rating - Standby 130C Rise Voltage - 60Hz, 120/208V, Wye, 3Ph, 4W Alternator - KH00932TO4D Alt Accessories, Installed - Auxiliary Winding Cooling System - Unit Mounted Radiator, 50C Air Intake - Standard Duty Controller - APM402 Enclosure Type - Sound - 71.4 dBA@23 ft Enclosure Material - Steel Subbase Fuel Tank Capacity - 300 Gallons Fill Pipe/Spill Fill Options - 5 Gal Spill Cont w/95% Shutoff Fuel Tank Options - Fuel in Basin Switch, FDEP Fuel Runtime (Approx.) - 24 Hours Fuel Tank Vent - Normal Vent, 12' Above Grade High Fuel Switch - High Fuel Switch FDEP Approved Tank Marking Options - Combust Lqds - Keep Fire Away; NFPA 704 Identification; Tank Number & Safe Fill Height Starting Aids, Installed - 1800W,110-120V Electrical Accy.,Installed - Battery, 2/12V, Wet; Batt. Rack & Cables; Battery Charger, 10A; Common Fault/Run Relay; 2 Input/5 OutputModule; Gen. Heater, 104-138V, 85-150W Duty Rating, First LCB - 100% Rated Amps, First LCB - 400 Trip Type, First LCB - Electronic, LSI First LCB Frame - LGP Power Box Accy. Installed - Unwired Receptacles, 2 x N5-20 Fuel Lines, Installed - Flexible Fuel Lines Fuel System Acc.,Installed - Fuel Pressure Gauge Miscellaneous Accy,Installed - Coolant in Genset; Oil in Genset Warranty - 2 Year Testing, Additional - Power Factor Test,0.8,3Ph Only Standard Onsite Startup w/ resistive load banking. During regular business hours
Remote E-stop	1	NEC Remote, E-Stop
Remote Annunciator	1	RSA III, Annunciator only
KSS-ACVC-0600S	1	KSS-ACVC-0600S Includes the following: Literature Languages - English Mechanism - Specific Breaker



		Transition - Standard Logic - 1200 Voltage - 208 V / 60 Hz Poles & Wires - 4 Pole/4 Wire, Switched Neutra Enclosure - Nema 3R Amps - 600 Amps Connection - Standard IBC Seismic Certification - None CSA Certification - None Miscellaneous Acc.,Installed - Input/Output Module, Qty 1; Lockable User Interface Cover Warranty - 1-YR STANDARD
Industrial Freight	1	

TOTAL PRICE**\$75,969.00**

All pricing is FOB factory, freight prepaid and allowed to jobsite. Offloading and installation by others.
This proposal includes standard factory testing at 0.8 power factor as detailed below. Field startup and on-site testing with full resistive load will be performed in accordance with NFPA 110 requirements.
Price does not include any federal, state, or local sales, use, property, TERP, or excise taxes that may be applicable.
THIS PROPOSAL IS VALID FOR FIFTEEN (15) DAYS. Due to market volatility, orders placed or released beyond fifteen days from proposal date may require a revised proposal prior to order acceptance by Loftin Equipment Company.

Proposed by: Brandy Bussey
bbussey@loftinequip.com
8176897234



Estimated Lead Times

Generator Set: 29-33 weeks

After approved submittals and written release to production

Transfer Switch: 15-19 weeks

After approved submittals and written release to production

Important Lead Time Information

Lead times listed above are the best estimates available at the time of this proposal. Actual schedules may vary and should be confirmed prior to order release. Ongoing market volatility continues to affect production planning across the industry. As a result, **ship dates cannot be guaranteed**, though we will provide updates as schedules evolve.

Transfer Switch Withstand Current Information

Withstand current ratings on the transfer switches are as stated below. If higher withstand current ratings are needed it is assumed that the electrical contractor will furnish and install fuses electrically in front of the switches to achieve the desired ratings. Fuses, if required, are not included in our proposal or scope.

Rehlko model KSS – any circuit breaker or specific circuit breaker rating ATS

- **400 – 600 amp withstand and closing rating @ 480 VAC**
- 22,000 amps when coordinated with any manufacturer's circuit breakers
- 42,000 amps – 65,000 amps when coordinated with specific circuit breakers
- 200,000 amps when coordinated with current limiting fuses (Type J, L)

CLARIFICATIONS / EQUIPMENT NOTES

1. This proposal is based on information you provided us. If changes are required to our bill of material, we will be happy to revise our proposal.
2. ATS fault current ratings are shown above and should be reviewed by the contractor for compliance with project requirements.
3. Manufacturer's warranty period begins at time the equipment is initially started up by our service department.
4. Lugs for generator breakers and automatic transfer switches will be provided per submittal information furnished, and compliant with UL2200 and UL1008 approvals. Please review prior to equipment release. If the project requires lug changes from the factory offering it will be done by others and at their expense and is not included in our proposal.
5. Nominal generator rating shown above. Standard derates for altitude and temperature may apply per Rehlko publication TIB-101. For additional information, please contact your Rehlko representative.
6. Any fines, fees, or permits for the installation or operation of this equipment are the responsibility of the equipment owner and will not be paid for by Loftin Equipment.
7. Unless otherwise noted, the generator set uses integral isolation, and does not include steel spring isolators.
8. Vapor Gas Fuel System includes fuel mixer, electronic secondary gas regulator, gas solenoid valve, and flexible fuel line between the engine and the skid-mounted fuel system components. External fuel supply components are not included.
9. Protective relay calibration, settings, coordination study, 3rd party site testing, etc. are not part of this proposal unless specifically listed as included.
10. NETA acceptance testing, infrared scanning, harmonic content testing, insulation resistance testing, and/or ground fault testing is not included in our proposal and will need to be provided by others. Standard onsite testing at unity power factor will be provided
11. Rehlko standard production tests consist of the following:



- a. Warnings / Shutdown test:
 - i. Emergency stop
 - ii. Overcrank
 - iii. Locked rotor
 - iv. Overspeed (not available on units with ECMs)
 - v. If applicable: overvoltage, pre-low oil pressure (PLOP), low oil pressure (LOP), pre-high engine temperature (PHET), high engine temperature (HET), low coolant level (LCL), low water temperature (LWT).
- b. Electrical Readings (At 0, 1/4, 1/2, 3/4, and full load)
 - i. 3-phase current Frequency Power factor
- c. Mechanical Readings
 - i. Oil pressure
 - ii. Ambient air temperature
 - iii. Coolant temperature
- d. 100% block load acceptance

CUSTOMER RESPONSIBILITIES (ELECTRICAL CONTRACTOR) - NOT PROVIDED BY LOFTIN EQUIPMENT

1. All equipment ships to Customer designated site. No storage of equipment is provided by Loftin Equipment Company. Any off-site storage and related charges are the sole responsibility of Customer. Offloading and installation of the proposed equipment, as well as related crane fees, mechanical piping, plumbing, electrical conduit and electrical wiring is not included in this proposal.
2. Customer will provide all required fuel for initial fill and testing of equipment. Full tank is required for testing at startup.
3. Loftin Equipment will provide start up and commissioning of the above equipment. It is the electrical contractor responsibility to have the generator set installed, secured to the concrete pad, fueled, all electrical wiring and conduit installed and terminated and tested and utility power available prior to scheduling system start up. If items are found not to be completed after arrival to site, it is the responsibility of the electrical contractor to issue a new purchase order to Customer for the return trip need to complete start up and testing of the equipment.
4. Installation or assembly of exhaust silencer atop the generator set enclosure when the silencer is removed for delivery to the project site shall be the responsibility of the electrical contractor or installing contractor.
5. FOR INDOOR UNITS:
 - Installation of engine exhaust system and related piping or insulation for the engine exhaust system for the proposed equipment is not included in this proposal. All mechanical piping, insulation, fittings, and supports for installation to be provided by mechanical contractor.
 - Installation of engine radiator cooling discharge system and related mechanical material required to discharge the radiator air outside the generator room is not included in this proposal. All mechanical ductwork and supports needed for installation are to be provided by mechanical contractor.
 - Installation of fuel piping, connection of remote fill station, plumbing of main fuel tank to day tank, or fuel tank venting outside of building is to be provided by contractor.

MISCELLANEOUS

- Equipment, and/or labor, and/or various items proposed are in accordance with Loftin Equipment Company's experienced interpretations of plans and specifications, within the limited time between request for bid and bid due date. Materials supplied under this proposal, which are commercially produced to typical industry standards, have been deemed in substantial compliance and therefore acceptable. Only the materials itemized on the above proposal will be supplied. It is the Customer's duty to verify that all items, sizes and quantities listed on our proposal meet Customer needs. Loftin Equipment Company is not responsible for omissions.
- In the event that a proposal is not accepted in its entirety, we reserve the right to decline any part or all of the order.
- It is the responsibility of the Contractor to notify Loftin Equipment at time of order of any specific time constraints involved in this project, and the specific impact of failure to meet that requirement. Lead times shown above are an estimate based on current production schedule and should be verified at time of order release. After an order has been placed with Rehlko, an estimated ship date will be provided that is subject to change. Buyer will be notified if production schedule is altered. Loftin Equipment shall not be responsible for any ensuing delay, liquidated or other damages in any event.
- All stenographic, typographic, or clerical errors are subject to correction.

PRICE



- Loftin Equipment Company's prices do not include any federal, state, or local taxes, use tax, property tax, TERP tax, or excise taxes. If any such items are imposed, the seller will invoice them to the buyer as a separate item. In lieu of such taxes, the purchaser must provide with each order, a tax exemption certificate acceptable to the proper taxing authorities, unless such certificate is already on file with Loftin Equipment Company. Loftin Equipment reserves the rights to update any sales tax exemption certificate as deemed necessary pursuant to the taxing authorities.
- THIS PROPOSAL IS VALID FOR FIFTEEN (15) DAYS FROM THE DATE FIRST APPEARING AT THE BEGINNING OF THIS ORDER. Due to market volatility, orders placed or released beyond fifteen (15) days from proposal date may require a revised proposal prior to order acceptance by Loftin Equipment Company.
- The quoted price for this equipment has been calculated based on the current prices for the component materials. However, the market for generators, fuel tanks, enclosures, transfer switches, and related components is currently volatile, and sudden price increases could occur. Loftin Equipment agrees to use its best efforts to obtain the lowest possible prices from available component suppliers, but should there be an increase in the prices of the component materials that are after the date of this proposal and prior to release for order, the Customer agrees to pay that cost increase to Loftin Equipment.

PAYMENT TERMS

- All contracts will be reviewed for lien/bond rights prior to order of equipment.
- Customers must have an open, approved account with net 30-day terms with Loftin Equipment.
- Invoicing for equipment using custom third-party tanks and/or enclosures or other third party equipment:
 - 20% at release
 - 40% progress billing of equipment shipping to 3rd party vendor
 - 37% progress billing of equipment shipping to Customer designated site.
 - 3% upon completion of startup
- Invoicing as equipment ships from factory:
 - 20% at release
 - 75% progress billing of equipment shipping to Customer designated site.
 - 5% upon completion of startup
- Milestone payments may be revised by Loftin if customer's contract requires retention.
- Invoices are due Net 30 days from date of invoice.
- Other payment terms (i.e. discounts, pay when paid, pay if paid, etc.) can only be established by an Officer of Loftin Equipment and MUST be approved in writing BEFORE placing the order.

ALTERNATE PAYMENT TERMS FOR THOSE CUSTOMERS/JOB'S THAT DID NOT QUALIFY FOR NET 30 TERMS

- It may be determined by Credit the Customer and/or the job did not qualify for open, Net 30 day terms. Following are alternate payment options.
 - A down payment in the amount of 50% of the total purchase price to place the equipment on order. A Pro Forma invoice will be provided. Upon receipt of good funds (check, cashier's check, or ACH) the equipment will be placed on order.
 - Additional 50% will be required when the equipment is ready to ship from the factory. A Pro Forma invoice will be provided and upon receipt of good funds (check, cashier's check, or ACH), the equipment will be delivered to the designated job site.

LIEN AND BOND RIGHTS

- Loftin expressly reserves any and all rights it has against Customer and/or the project owner for non-payment or late payment as provided under the terms of the applicable Prompt Pay Act including, without limitation, its right to 1.5% per month interest on untimely or improperly withheld payments and legal costs to collect on past due amounts.

COLLECTION-LITIGATION COSTS

- The Customer agrees to pay all costs and collection expenses, including attorney fees, if collection of the amounts due requires the assistance of a collection agency or attorney. Accrued interest on late payments: 1.50% per month.

CANCELLATION OF ORDER

- Upon acceptance by Loftin Equipment Company and written release of order by Customer, this order will be entered for production and will not thereafter be subject to cancellation or deferment of delivery without Loftin Equipment Company's written consent. Any expense incurred by Loftin Equipment Company due to the cancellation of an order or the deferment of a delivery schedule will be billed to the Customer and be immediately due and owing, together with any and all costs of cancellation, including attorney's fees.



- The following charges may be assessed for cancellation of any order:
 1. 15% of total order price if cancelled after we have provided submittals and prior to releasing for manufacture.
 2. 25% of total order price if cancelled after release to order.
 3. 100% of total order price if the equipment is already on order with the factory and in the Rehlko frozen schedule.
 4. 100% of total order price if cancelled after the equipment has shipped from the manufacturing plant.

The Undersigned agrees to and accepts the foregoing Proposal and all terms and conditions stated therein.

Accepted By:

Signature:

Customer Name:

Date:

Position/Title:
