



## Proposal

City of Coppel

Attn: Steve Shore

Project: Coppel Arts Center

Buy Board Vendor # 657-21

Date: May 04, 2023

Proposal: BB-269253689

**Thank you for your request. We are pleased to provide the following proposal:**

<u>MODEL</u>	<u>DESCRIPTION</u>	<u>QTY</u>	<u>PRICE</u>
600REOZVB	<b>KOHLER OUTDOOR DIESEL GENERATOR SET RATED 600 KW</b> UL 2200 listed generator set Standby Rated, 277/480v, 3 phase, 4 wire, 60 hz Electronic Isochronous Governor 50°c/122°f unit mounted radiator Controller, APM402 Microprocessor based with ±0.5% VR <ul style="list-style-type: none"><li>• Remote Annunciator</li><li>• Emergency Stop</li><li>• Run Relay</li><li>• 2 Input/Output Module</li><li>• Integral thermal overload protection</li></ul> 1000 amp main line circuit breaker, 100% rated, LSI, Sound-attenuated enclosure with internal silencer 24 hour / 1038 gallon UL142 listed subbase diesel tank with Dallas code package Engine jacket water heater - 208VAC Starting batteries, cables, and 10 amp float-equalize charger with alarms Standard factory tests at 0.8pf as detailed below Field startup and on-site load bank test with full resistive load One Year system warranty	1	
KCS-AMTC-1600S	<b>1600 AMP AUTOMATIC TRANSFER SWITCH</b> 3 pole, solid neutral, 480Vac, 3 phase, NEMA 3R enclosure In-phase monitor, ±0.5% voltage and frequency sensing Programmable inputs, outputs, exerciser, and time delays	1	
<b>TOTAL PRICE</b>			<b>\$185,210.00</b>
All pricing is FOB factory, freight prepaid and allowed to jobsite. Offloading and installation by others. Price does not include any federal, state, or local sales, use, property, TERP, or excise taxes that may be applicable.			

**THIS PROPOSAL IS VALID FOR FIFTEEN (15) DAYS. Due to market volatility, orders placed or released beyond fifteen days from proposal date may require a revised proposal prior to order acceptance by Loftin Equipment Company.**

**Proposed by:**

**Brandy Bussey**

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[bbussey@loftinequip.com](mailto:bbussey@loftinequip.com)

**Loftin Equipment Company**



#### CURRENT ESTIMATED LEAD TIMES

<b>SUBMITTALS</b>	Submittal data and drawings will be available within <b>fourteen (14) days</b> from receipt of purchase order.
<b>GENERATOR SET</b>	<b>58 - 60 weeks</b> after approved submittals and written release for production.
<b>TRANSFER SWITCH</b>	<b>63 - 65 weeks</b> after approved submittals and written release for production

#### IMPORTANT LEAD TIME AND PRICING NOTES:

Lead time estimates provided above are the best estimate available at the time of proposal and should be verified prior to order release. Current component shortages are resulting in constantly shifting production schedules. Please be aware that we cannot guarantee ship dates.

The quoted price for this equipment has been calculated based on the current prices for the component materials. However, the market for generators, fuel tanks, enclosures, transfer switches, and related components is currently considered to be volatile, and sudden price increases could occur. Loftin Equipment agrees to use its best efforts to obtain the lowest possible prices from available component suppliers, but should there be an increase in the prices of these specified materials that are after the date of this proposal and prior to release for order, the Customer agrees to pay that cost increase to Loftin Equipment. Alternatively, the customer may choose to cancel the order at that time, and there will be no penalty for cancellation. Once order has been released for production, normal cancellation policies (as stated elsewhere in this proposal) will apply.

#### CLARIFICATIONS / EQUIPMENT NOTES

- This proposal is based on your request and/or information you provided to us and is intended to provide a functional system. If changes are required to our bill of material, we will be happy to revise our proposal.**
- Manufacturer's warranty period begins at time the equipment is initially started up by our service department.
- ATS fault current ratings are shown below and should be reviewed by the contractor for compliance with project requirements.
- Lugs for generator breakers and automatic transfer switches will be provided per submittal information furnished, and compliant with UL2200 and UL1008 approvals. Please review prior to equipment release. If the project requires lug changes from the factory offering it will be done by others and at their expense and is not included in our proposal.
- Nominal generator rating shown above. Standard derates for altitude and temperature may apply per Kohler publication TIB-101. For additional information, please contact your Kohler representative.
- Unless otherwise noted, equipment proposed meets Emergency Stationary ICE definition (for EPA compliance): Limited to emergency operation (no time limit) and maintenance and readiness testing of not more than 100 hours/year. Owner/Operator is required to maintain records, and have them available for inspection.
- Any fines, fees, or permits for the installation or operation of this equipment are the responsibility of the equipment owner and will not be paid for by Loftin Equipment.
- Unless otherwise noted, the generator set uses integral isolation, and does not include steel spring isolators.
- Protective relay calibration, settings, coordination study, 3<sup>rd</sup> party site testing, etc. are not part of this proposal unless specifically listed as included.
- NETA acceptance testing, infrared scanning, harmonic content testing, insulation resistance testing, and/or ground fault testing is not included in our proposal and will need to be provided by others. Standard onsite testing at unity power factor will be provided
- Kohler standard production tests consist of the following:

<ul style="list-style-type: none"><li>• <b>Warnings/Shutdowns test:</b> Emergency stop Overcrank Locked rotor Overspeed (Not available on units with ECMs) If applicable: overvoltage, pre-low oil pressure (PLOP), low oil pressure (LOP), pre-high engine temperature (PHET), high engine temperature (HET), low coolant level (LCL), low water temperature (LWT)</li></ul>	<ul style="list-style-type: none"><li>• <b>Electrical readings @ 0, 1/4, 1/2, 3/4, and full load</b> 3-phase current Frequency Power factor</li><li>• <b>Mechanical readings</b> Oil pressure Ambient air temperature Coolant Temperature</li><li>• <b>100% block load acceptance</b></li></ul>
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#### CUSTOMER RESPONSIBILITIES (ELECTRICAL CONTRACTOR) – NOT PROVIDED BY LOFTIN EQUIPMENT



1. Storage, offloading and installation of the proposed equipment, as well as related crane fees, mechanical piping, plumbing, electrical conduit and electrical wiring is not included in this proposal.
2. Provide all required diesel fuel for initial fill and testing of equipment. Full tank is required for testing at startup.
3. Loftin Equipment will provide start up and commissioning of the above equipment. It is the electrical contractor responsibility to have the generator set installed, secured to the concrete pad, fueled, all electrical wiring and conduit installed and terminated and tested and utility power available prior to scheduling system start up. If items are found not to be completed after arrival to site, it is the responsibility of the electrical contractor to issue a new purchase order for the return trip need to complete start up and testing of the equipment.
4. Installation of the proposed equipment, as well as related mechanical piping (exhaust or fuel system), electrical conduit and electrical wiring.
5. Installation or assembly of exhaust silencer atop the generator set enclosure when the silencer is removed for delivery to the project site shall be the responsibility of the electrical contractor or installing contractor.
6. Installation of engine exhaust system and related piping or insulation for the engine exhaust system for the proposed equipment is not included in this proposal. All mechanical piping, insulation, fittings, and supports for installation to be provided by mechanical contractor.
7. Installation of engine radiator cooling discharge system and related mechanical material required to discharge the radiator air outside the generator room is not included in this proposal. All mechanical ductwork and supports needed for installation are to be provided by mechanical contractor.
8. Installation of fuel piping, connection of remote fill station, plumbing of main fuel tank to day tank, or fuel tank venting outside of building is to be provided by contractor.

#### **MISCELLANEOUS**

- Equipment, and/or labor, and/or various items proposed are in accordance with Loftin Equipment Company's experienced interpretations of plans and specifications, within the limited time between request for bid and bid due date. Materials supplied under this proposal, which are commercially produced to typical industry standards, have been deemed in substantial compliance and therefore acceptable. Only the materials itemized on the above proposal will be supplied. Please verify all items, sizes and quantities listed on our proposal. Loftin Equipment Company is not responsible for omissions.
- In the event that a proposal is not accepted in its entirety, we reserve the right to decline any part or all of the order.
- Loftin Equipment Company's prices do not include any federal, state, or local taxes, use tax, property tax, TERP tax, or excise taxes. If any such taxes are imposed, the seller will invoice them to the buyer as a separate item. In lieu of such taxes, the purchaser must provide with each order, a tax exemption certificate acceptable to the proper taxing authorities, unless such certificate is already on file with Loftin Equipment Company. Loftin Equipment reserves the rights to update any sales tax exemption certificate as deemed necessary pursuant to the taxing authorities.
- It is the responsibility of the Contractor to notify Loftin Equipment at time of order of any specific time constraints involved in this project, and the specific impact of failure to meet that requirement. Lead times shown above are an estimate based on current production schedule and should be verified at time of order release. After an order has been placed with Kohler, an estimated ship date will be provided that is subject to change. Buyer will be notified if production schedule is altered and Loftin Equipment shall not be responsible for any ensuing liquidated damages, unless specifically agreed to in writing by an officer of Loftin Equipment Company.
- All stenographic, typographic, or clerical errors are subject to correction.
- ***THIS PROPOSAL IS VALID FOR FIFTEEN (15) DAYS. Due to market volatility, orders placed or released beyond fifteen (15) days from proposal date may require a revised proposal prior to order acceptance by Loftin Equipment Company.***

#### **CANCELLATION OF ORDER**

- Upon acceptance by Loftin Equipment Company and written release of order by Customer, this order will be entered for production and will not thereafter be subject to cancellation or deferment of delivery without Loftin Equipment Company's written consent. Any expense incurred by Loftin Equipment Company due to the cancellation of an order or the deferment of a delivery schedule will be billed to the purchaser and be immediately due and owing, together with any and all costs of cancellation, including attorney's fees.
- The following charges may be assessed for cancellation of any order:
  1. 15% of total order price if cancelled after we have provided submittals and prior to releasing for manufacture.
  2. 25% of total order price if cancelled after release to order.
  3. 100% of total order price if the equipment is already on order with the factory and in the Kohler frozen schedule.
  4. 100% of total order price if cancelled after the equipment has shipped from the manufacturing plant.



**PAYMENT TERMS:**

- All contracts will be reviewed for lien/bond rights prior to order of equipment.
- Customers must have an open, approved account with net 30-day terms with Loftin Equipment.
- Invoicing: a final invoice will be rendered at the time of shipment or offer to ship from the factory/plant.
- Invoices are due net 30 days from date of invoice.
- Other payment terms (i.e. discounts, pay when paid, pay if paid, etc.) can only established by an Officer of Loftin Equipment and MUST be approved BEFORE placing the order.

**ALTERNATE PAYMENT TERMS FOR THOSE CUSTOMERS/JOB THAT DID NOT QUALIFY FOR NET 30 TERMS:**

It may be determined by Credit the customer and/or the job did not qualify for open, Net 30 day terms. Following are alternate payment options.

- A down payment in the amount of 50% of the total purchase price to place the equipment on order. A Pro Forma invoice will be provided. Upon receipt of good funds (check, cashier's check, or ACH) the equipment will be placed on order.
- Additional 50% will be required when the equipment is ready to ship from the factory. A Pro Forma invoice will be provided and upon receipt of good funds (check, cashier's check, or ACH), the equipment will be delivered to the designated job site.

**COLLECTION-LITIGATION COSTS:**

The customer agrees to pay all costs and collection expenses, including attorney fees, if collection of the amounts due require the assistance of a collection agency or attorney. Accrued interest on late payments: 1.50% per month.

The Undersigned agrees and warrants they have read the foregoing and accept these Terms and Conditions:

<b>Accepted By:</b> _____	
_____	
PRINT NAME	TITLE
<b>Date:</b> _____	

**TRANSFER SWITCH WITHSTAND AND CLOSING RATINGS (RMS SYMMETRICAL AMPS) ARE AS FOLLOWS:**

- **Withstand current ratings on the transfer switches are as stated below. If higher withstand current ratings are needed it is assumed that the electrical contractor will furnish and install fuses electrically in front of the switches to achieve the desired ratings. Fuses, if required, are not included in our proposal or scope.**
- **800 amp – 1200 amp withstand and closing rating @ 480 VAC**
- 22,000 amps when coordinated with any manufacturer's circuit breakers (3 cycle)
- 65,000 amps when coordinated with specific circuit breakers
- 200,000 amps when coordinated with current limiting fuses – (Type L)