

PRODUCT PRICING SUMMARY BUYBOARD CONTRACT #521-16

Vehicles and Heavy Duty Trucks

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF COPPELLPrepared by: RICHARD HYDERContact: MARK BROCHTRUP 972.462.5175Phone: (409) 300-1385Email: MBROCHT@COPPELLTX.GOVEmail: rhyder.cowboyfleet@gmail.comProduct Description: FORD EXPLORERDate: November 2, 2017A. Bid Series: 102A. Base Price: \$ **23,023.00**

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
K7D	2018 FORD EXPLORER XLT 4X2	\$ 7,125.00			
8W	INTERIOR BLACK CLOTH	\$ -			
201A	EQUIPMENT GROUP 201A	\$ 2,191.00			
YZ	EXTERIOR WHITE	\$ -			
99H	2.3L I4 ECOBOOST	\$ 842.00			
65S	SAFE AND SMART PKG	\$ 1,218.00			
65T	XLT TECH BUNDLE	\$ 879.00			
942	DAYTIME RUNNING LIGHTS	\$ 45.00			
Total of B. Published Options:					\$ 12,300.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 6.5 %

Options	Bid Price	Options	Bid Price
WHELEN LIBERTY II LIGHTBAR AMBER BLUE	\$ 2,285.00		
TO CUSTOMER SPEC, SHIPPED LOOSE			
Total of C. Unpublished Options:			\$ 2,285.00

D. Pre-delivery Inspection:

\$ -

E. Texas State Inspection:

\$ -

F. Manufacturer Destination/Delivery:

\$ -

G. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

H. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

I. Contract Price Adjustment:

J. Additional Delivery Charge: 295 miles\$ **516.25**

K. Subtotal:

\$ **38,124.25**L. Quantity Ordered 1 x K =\$ **38,124.25**

M. Trade in:

N. BUYBOARD Administrative Fee (\$400 per purchase order)

\$ -

O. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ **38,124.25**