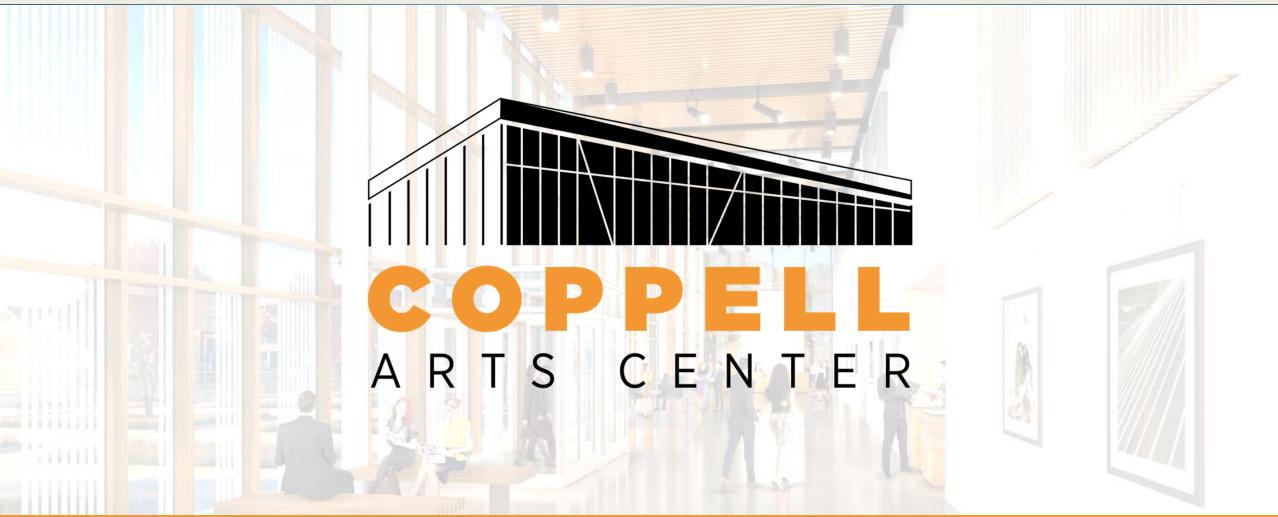
August 27, 2019 Meeting



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FRAMEWORK UPDATES STAFFING AND ENTITIES

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FRAMEWORK

- Creation of development task force comprised of Coppell civic and business leaders
- Enlisting the aid of a development research consultant, Heather Hankamer
- Formation paperwork submitted for the 501c3, Coppell Arts & Heritage Foundation



FUNDRAISING CATEGORIES

INDIVIDUAL / CORPORATE / GRANTS

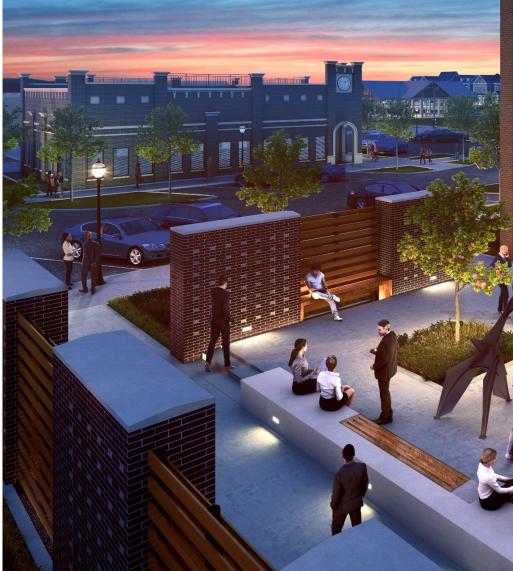
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INDIVIDUAL

- Founding donor capital campaign gifts
- Membership program to Center Presents programming
- Memorial gifts and planned giving
- Naming rights to tier one assets (performance halls, donor lounge, etc.)
- Naming rights to tier two assets (seat backs, benches, trees, etc.)
- Presenting sponsorships for individual programs and performances



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CORPORATE

- Founding corporate partner capital campaign gifts
- Corporate membership program
- Naming rights to tier one assets (the entire facility, venues, donor lounge, etc.)
- Naming rights to tier two assets (seat backs, benches, trees, etc.)
- Presenting sponsorships for programs (valet, concessions, education outreach, etc.)
- Presenting sponsorships for productions (symposiums, world music & dance, etc.)



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PROSPECT STATUS INDIVIDUAL & CORPORATE

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- 81 TOTAL OPPORTUNITIES
- 10 VIABLE INDIVIDUAL GIFT PROSPECTS
- 8 VIABLE CORPORATE PARTNER PROSPECTS









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- North Texas Giving Day
- Corporate sponsor recruitment event in October 2019
- Hosted meet and greet receptions



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YOUR GIFT MATTERS!

