	CLA	EXPERIS	MCHARD
Sec 1 – Background	Accounting/Auditing firm	Internal audit focused – Fraud risk assessment is more comprehensive	Forensic accounting firm. Comprehensive fraud investigation focus. Employees assigned to engagement have local government experience as well as law enforcement experience.
Sec 2 – Qualifications & Experience	No References or Clients Served in TX. Did not provide any examples of deliverables provided to previous clients	No apparent involvement in relevant organizations – i.e: ACFE	Provided links to fraud assessment reports provided to other cities/entities by this firm/proposed team members
Sec 3 – Staff Qualifications	CPA, CFE and other. Staff throughout US.	No members of the proposed team have the CFE or CPA designation	Certified Fraud Examiner, CPA, Certified Cyber Crimes Investigator, PI, Certified Anti-money laundering specialist. Instructors for ACFE and Published articles on various fraud topics
Sec 4 – Engagement	Provided approach and methodology. Appears to be a data focused approach with interviewing if determined necessary	Did not provide methodology and approach in the RFP response	Provided risk assessment methodology and approach as well as activities and deliverables. Interviewbased and forensic data activities. Days of fieldwork. Estimated timelines identified.
Sec 5 – Costs	Provided cost based on a certain number of hours. If project takes more time, a change order would be requested. Costs higher than other qualified responder.	Lowest cost proposal. However, does not appear the cost is based on the service requested in the RFP	Fixed fee table presented with each engagement listed. Options and hourly rates listed.
Comments	Fees approach taken implies they really do not have a developed scope of work	The response to the RFP is lacking and not comprehensive	Thorough response to the RFP.
Score:			
Qualifications- 60	50	0 –Appears this organization/team does not hold the qualifications the City is seeking for this project	60 – Assigned team members have an impressive resume – certifications and experience. They are also teachers for the ACFE.
Cost-40	30	0 – price does not appear to be for scope of work requested in the RFP. Therefore, unknown what the true cost would be for the scope of work requested.	36 – based on scope of work and deliverables, the price appears reasonable and is lower than the other qualified response.
Total	80	0	96