

## CONFIDENTIAL PROPOSAL

1201 Lakeside Parkway, Suite 160 Flower Mound, TX 75028 - Phone 972-465-8888 - Fax 972-360-7398 - www.whitlock.com

Name	Caleb Spaw	Date	5/7/2019
Company	City of Coppell	Valid Period	Ninety (90) days
Address 1	255 E. Parkway Boulevard	Freight Terms	FOB Destination, Freight
Address 2		Payment Terms -	Net 30 days with approved credit
City, State, Zip	Coppell TX 75019	Pricing is based on payment via check, ACH or wire transfer	
Phone	469-576-6146	Quote ID	130712 v.2
Fax		Account Executive	Craig Orris Taylor
Cell		Account Executive Cell Phone	214-505-4136
E-Mail	cspaw@coppelltx.gov	Account Executive E-Mail	taylorc@whitlock.com
		System Designer	Matt Hornbuckle

Whitlock is current holder of State of Texas DIR Contract Number DIR-TSO-3875.

### DIR Quote for Coppell PD Training Center v.2

Item	Qty	Manufacturer	Part Number	Description	Price	Total	List	DIR % Discount Off List
<b>Display Systems</b>								
1	3	NEC	V652	65" LCD monitors with integrated speakers (1,920 x 1,080 native resolution)	2,474.10	7,422.30	2,749.00	10.00%
2	3	Chief Manufacturing	LTM1U	FUSION micro-adjustable tilting monitor wall mounts	240.69	722.07	339.00	29.00%
3	2	NEC	V554	52" LCD monitors with integrated speakers (1,920 x 1,080 native resolution)	1,682.10	3,364.20	1,869.00	10.00%
4	2	Chief Manufacturing	TS325TU	Thin profile medium swing arm monitor mounts (black)	350.74	701.48	494.00	29.00%
5	1	NEC	NP-P525UL	Laser Projector with sealed optical LCD Engine, no lamps, no filters. 5200 Center Lumens, WUXGA (1920x1200) native resolution, 16:10 aspect ratio. Ultra quiet 22 dB Eco Mode, 27 dB High Bright mode. 20,000 hour laser life to half bright. Near instant on/off. 5 year warranty.	3,068.10	3,068.10	3,409.00	10.00%
6	1	Chief Manufacturing	SL236SP	SMART-LIFT Automated Projector Mount (For Suspended Ceiling installations, 120V)	3,234.76	3,234.76	4,556.00	29.00%
7	1	Chief Manufacturing	SLBU	Universal RPA Interface Bracket	125.67	125.67	177.00	29.00%
8	1	Da-Lite	88307	Tensioned Advantage Deluxe Electrol electric front projection screens with low-voltage interfaces (78" x 139" image area, 159" diagonal image area, 16:9 format, Da-Mat fabric)	5,671.20	5,671.20	7,089.00	20.00%
<b>Display Systems Total</b>						24,309.78		

Item	Qty	Manufacturer	Part Number	Description	Price	Total	List	List
<b>Routing &amp; Switching Systems</b>								
9	1	Crestron	DM-MD8x8	8x8 DigitalMedia switchers	2,279.00	2,279.00	4,300.00	47.00%
10	3	Crestron	DMC-4K-HD-HDCP2	DigitalMedia HDMI input cards with HDMI & stereo analog audio outputs (4K compatible)	424.00	1,272.00	800.00	47.00%
11	4	Crestron	DMC-4KZ-C	DigitalMedia 8G+ 4K60 4:4:4 HDR input cards	583.00	2,332.00	1,100.00	47.00%
12	4	Crestron	DMC-4K-CO-HD-HDCP2	Two-channel 4K DigitalMedia 8G+ output cards	689.00	2,756.00	1,300.00	47.00%
13	4	Crestron	DM-TX-4K-100-C-1G-B-T	Wall-mounted single-gang DigitalMedia 4K transmitters with HDMI ports (matte black)	371.00	1,484.00	700.00	47.00%
14	7	Crestron	DM-RMC-4K-SCALER-C	DigitalMedia 8G+ 4K shielded twisted pair receivers & room controllers (4K compatible)	954.00	6,678.00	1,800.00	47.00%
15	1	Crestron	DM-PSU-16-PLUS	Sixteen-port PoDM+ power supplies (for DM switchers)	927.50	927.50	1,750.00	47.00%
16	1	Liberty AV	DL-AR3087	DIGITALINX SECURE ADAPTER RING	214.00	214.00	280.19	OPEN MARKET
<b>Routing &amp; Switching Systems Total</b>						17,942.50		
<b>Audio Systems</b>								
17	9	Crestron	SAROS ICI6T-W-T-EACH	Saros Integrator 6" two-way ceiling speakers (white textured)	79.50	715.50	150.00	47.00%
18	1	Crestron	AMP-2210HT	Dual-channel amplifiers (2x210W, 4/8 ohm or 70V)	683.70	683.70	1,290.00	47.00%
19	1	Biamp	TesiraFORTÉ VT	TesiraFORTÉ audio DSP processors with (12) analog audio inputs with Sona acoustic echo cancellation, (8) analog audio outputs, (8) channels of configurable USB audio, (1) two-channel VoIP interface, & (1) analog POTS telephone interface	2,518.60	2,518.60	3,598.00	30.00%
20	2	Shure	SLX124/85/SM58	Combo Wireless System Features SM58 Handheld Microphone & WL185 Lavalier Microphone	833.25	1,666.50	1,111.00	25.00%
21	1	ClockAudio	C 34E/SR-RF	Semi-Rigid Cardioid Gooseneck Microphone	262.80	262.80	360.00	27.00%
22	1	ClockAudio	SM70	Shock Absorbing Surface Fitting Microphone Mount	30.66	30.66	42.00	27.00%
23	1	Crestron	USB-EXT-2	USB 1.1 & 2.0 compatible extenders	424.00	424.00	800.00	47.00%
<b>Audio Systems Total</b>						6,301.76		
<b>Remote Control Systems</b>								
24	1	Crestron	CP3N	3-Series remote control system masters	1,378.00	1,378.00	2,600.00	47.00%
25	1	Crestron	CEN-SW-POE-5	Five-port PoE switches	212.00	212.00	400.00	47.00%
26	1	Crestron	TSW-1060-B-S	10.1" surface mount touchpanels (black smooth)	1,272.00	1,272.00	2,400.00	47.00%
27	1	Crestron	TSW-1060-TTK-B-S	Tabletop kits (for TSW-1060, black smooth)	132.50	132.50	250.00	47.00%
28	2	Crestron	IRP2	Infrared emitter probes	26.50	53.00	50.00	47.00%
29	2	Crestron	GLS-ODT-C-CN	Dual-technology occupancy sensors with CresNet	148.40	296.80	280.00	47.00%
<b>Remote Control Systems Total</b>						3,344.30		

Item	Qty	Manufacturer	Part Number	Description	Price	Total	List	DIR % Discount Off List
<b>Equipment Racks &amp; Furniture</b>								
30	1	Middle Atlantic	PD-2415SC	Twenty-four outlet, 15A power strips (plug termination)	200.60	200.60	236.00	15.00%
31	1	DWI	DM200-xxxxx	Custom lectern with document camera slideout, keyboard tray, PC storage and AV mounting rails.	5,220.00	5,220.00	6,000.00	13.00%
32	1	SurgeX	SA-15	Two-outlet surge protection units with EMI/RFI filters (120VAC, 15A)	390.39	390.39	429.00	9.00%
33	1	Liberty AV	W00007-WQ567659	Custom Lectern I/O Plate	229.21	229.21	375.74	39.00%
<b>Equipment Racks &amp; Furniture Total</b>						6,040.20		
<b>Miscellaneous</b>								
34	1	Mersive	SP-8000-E1 KIT	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free year Solstice Subscription to upgrades and support (power supply and HDMI cable sold separately). KIT includes Power supply SP-8301-E.	1,259.10	1,259.10	1,399.00	10.00%
35	1	Sony	BDP-xxxx	Allowance for BluRay player. Model TBD	171.14	171.14	199.00	14.00%
<b>Miscellaneous Total</b>						1,430.24		
<b>Total Listed Equipment</b>						59,368.78		
<b>Whitlock Integration and Installation, List Price \$25,300.00, DIR % Off List of 2.00%</b>						24,794.00		
<b>Total Integrated System (Pre-Tax)</b>						84,162.78		
<b>Estimated Sales Taxes (If Applicable)</b>						-		
<b>Total Integrated System (Inclusive of Taxes)</b>						84,162.78		



## Mitzie Duke

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**From:** Jason Tyler  
**Sent:** Monday, May 13, 2019 8:41 AM  
**To:** Mitzie Duke  
**Subject:** FW: Camera Quote

Camera quote for training room

**From:** Caleb Spaw  
**Sent:** Thursday, March 28, 2019 11:51 AM  
**To:** Jason Tyler <JTylert@coppelltx.gov>  
**Subject:** Camera Quote

Jason,

This isn't an official quote but here is what I would recommend for a video setup:

Camera and Lens: <https://www.amazon.com/Canon-Mark-Digital-Camera-18-135mm/dp/B00NEWZGCS>  
\$2,200

64gb SD Card: [https://www.amazon.com/SanDisk-Ultra-UHS-I-Memory-SDSDUNC-064G-GN6IN/dp/B0143IIP4W/ref=sr\\_1\\_2?crid=3ED7NQIHYIGI&keywords=64+gb+sd+card&qid=1553791468&s=electronics&prefix=64+gb+s%2Celectronics%2C171&sr=1-2](https://www.amazon.com/SanDisk-Ultra-UHS-I-Memory-SDSDUNC-064G-GN6IN/dp/B0143IIP4W/ref=sr_1_2?crid=3ED7NQIHYIGI&keywords=64+gb+sd+card&qid=1553791468&s=electronics&prefix=64+gb+s%2Celectronics%2C171&sr=1-2)  
\$12

Tripod: [https://www.amazon.com/gp/offer-listing/B003WKOENO/ref=dp\\_olp\\_all\\_mbc?ie=UTF8&condition=all](https://www.amazon.com/gp/offer-listing/B003WKOENO/ref=dp_olp_all_mbc?ie=UTF8&condition=all)  
\$160

Microphone: [https://www.amazon.com/Rode-VideoMic-Lightweight-Camera-Windjammer/dp/B00UWCFIKS/ref=sr\\_1\\_14?crid=SIU9K95NSMXB&keywords=rode+microphone&qid=1553791761&s=electronics&srefix=rode+%2Celectronics%2C167&sr=1-14](https://www.amazon.com/Rode-VideoMic-Lightweight-Camera-Windjammer/dp/B00UWCFIKS/ref=sr_1_14?crid=SIU9K95NSMXB&keywords=rode+microphone&qid=1553791761&s=electronics&srefix=rode+%2Celectronics%2C167&sr=1-14)

\$115

Estimated Total: \$2487

Best,



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