



## MEMORANDUM

**To:** Coppell Recreation Development Corporation

**From:** Brad Reid, Director of Parks and Recreation

**Date:** October 21, 2019

**Reference:** Consider funding the purchase of two pianos from Collora Pianos of Dallas, in the amount of \$67,565.00, for the Coppell Arts Center.

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### Introduction:

The Coppell Arts Center will require equipment purchases in its first year of operation that are in addition to the theatrical systems and FF&E planned in the project scope and budget. One of those equipment purchases is the set of performance pianos needed for live music productions. The Center and its resident companies, Theatre Coppell, Coppell Chorale, the Coppell Community Orchestra, and the Texas Ballet Ensemble will require three different types of pianos for daily operation, which includes (1) concert grand piano, (1) upright rehearsal piano, and (1) digital keyboard with weighted keys for portable performances and community rentals. Staff is requesting the approval to purchase the concert grand piano and the upright rehearsal piano for \$67,565 from Collora Piano in Dallas. The cost of these pianos has been allocated in the FY19/20 Arts Center budget.

### Analysis:

- Piano brands, quality, and cost have a wide range. The higher-end brands found in concert halls like the Meyerson Symphony Center include Bosendorfer and Steinway and can range in cost from \$150,000-\$250,000.
- The recommended concert grand piano is a 2007 K280 Concert Grand Schimmel, a used unit that was played for showroom showcases only. The quality of the piano was tested and approved by a current pianist for the Dallas Symphony Orchestra. The cost of this piano new and at retail would be \$125,000. Collora Piano is selling the unit used to the City at \$60,000.
- Because pianos of this caliber are handcrafted, this unit qualifies as a sole sourced item which is supported with the proper documentation that has been reviewed and approved by the City's Procurement Manager, Charles Ellis.

- Piano Collora has agreed to store the pianos for the City until construction of the Arts Center has been completed. The vendor has provided all necessary insurance coverage for the pianos while they are in storage.

**Legal Review:**

Agenda item does not require legal review.

**Fiscal Impact:**

Funds are available in the CRDC account for this item.

**Recommendation:**

The Parks and Recreation Department recommends approval of this item, as approved by the City Council.