



MEMORANDUM

To: Mayor and City Council

From: Kumar Gali, P.E., Assistant Director of Public Works - Engineering
Kent Collins, P.E., Director of Public Works

Date: March 24, 2020

Reference: Bid #Q-0120-01 Street Light Poles and LED Fixtures

2030: Sustainable City Government, Goal 3
Excellent and Well-maintained City Infrastructure and Facilities

General Information:

- For street reconstruction projects the City purchases Street Light Poles and LED Fixtures directly from the approved bidders under City's contract
- In December 2014, the Council awarded Bid# Q-1014-03 to JB Electric for Street Light Poles (\$2,093.00 each) and to TraStar, Inc. for LED Fixtures (\$298.00 each), and the award was a yearly contract with renewal options until fiscal year 2019
- For cost savings and to maintain consistency the City purchases and provides the Light Poles and LED Fixtures for installation to street reconstruction project contractors
- The City advertised for bids on January 10, 2020 and received seven bids on January 28, 2020.

Introduction:

This item is to consider approval of awarding Bid # Q-0120-01 Street Light Poles and LED Fixtures in two parts: Part A to JB Electric Lighting and Design in the amount of \$2,309.00 for each Roadway Illumination Pole; and Part B to Dynamic Vision Co., Inc. for each LED Fixture in the amount of \$248.00; for use on an as-needed basis for City projects; for a six-month period ending September 30, 2020; with an option to renew for four additional one-year periods.

Analysis:

On January 28, 2020 the City opened seven bids. The bidders were not required to bid on both Street Light Poles and LED Fixtures but only the portions they chose. For Part A – Street Light Poles, bids ranging from \$2,309.00 to \$2,715.00 were received. JB Electric Lighting and Design was the lowest bid and the City has been purchasing the Street Light Poles from JB Electric from the past five years.

For Part B – LED Fixtures, bids ranging from \$148.00 to \$343.31 were received. The selected bid, Dynamic Vision Co., Inc. was at \$248.00. The City has used the selected LED Fixture from the prior contract and has been installing them from the last five years. The lowest bid met the technical specifications but did not meet the physical appearance criteria of the LED Fixtures currently installed in the City. Other bids less than \$248.00 ranged from \$187.65 to \$238.88 however did not meet the specifications or the bids were incomplete.

Legal Review:

The Purchasing Department has reviewed the documents and determined that this is an appropriate method of contracting with these firms

Fiscal Impact:

There is no fiscal impact associated with this item. Actual poles and fixtures will be purchased using these unit costs in association with future projects, and there will be fiscal impacts related to those purchases.

Recommendation:

The Public Works Department recommends approval of these bids.