

Price Sheet for Vehicle Upfitting			Dana Safety					Siddons Martin					Defender Supply					Kerr Industries									
Item	Description	Eqmt Description Part Number	Quantity	MSRP	%Disc	Dollar Disc	Net Price	Total Costs	MSRP	% Disc	Dollar Disc	Net Price	Total Costs	MSRP	% Disc	Dollar Disc	Net Price	Total Costs	MSRP	%Disc	Dollar Disc	Net Price	Total Costs				
1																											
2	Graphics Installation Cost		14	\$ 200.00			\$ 200.00	\$ 2,800.00	14	\$ 300.00		\$ 300.00	\$ 4,200.00	14			\$ 169.00	\$ 2,366.00	14			\$ 135.80	\$ 1,901.20				
3																											
4	Vehicle Painting Cost	Paint (4) doors white integrated with decals. See photo.	14	\$ 2,300.00	30.0%	\$ 690.00	\$ 1,610.00	\$ 22,540.00	14	\$ 1,400.00		\$ 1,400.00	\$ 19,600.00	14			\$ 911.00	\$ 12,754.00	14			\$1,016.70	\$ 14,233.80				
5																											
6	Vendor-Supplied Equipment Costs:																										
8	Setina																										
9																											
10	Push Bumper	PB400	14	\$ 499.00	39.1%	\$ 195.11	\$ 303.89	\$ 4,254.46	14	\$ 399.00	20.0%	\$ 80.00	\$ 319.00	\$ 4,466.00	14	\$ 399.00	39.2%	\$ 156.41	\$ 242.59	\$ 3,396.26	14	\$ 499.00	25.0%	\$124.67	\$ 374.33	\$ 5,240.62	
11	Single Prisoner Partition	70/30 Polycarbonate and steel panel with 12vs	14	\$ 819.00	39.1%	\$ 320.23	\$ 498.77	\$ 6,982.78	14	\$ 1,079.00	20.0%	\$ 216.00	\$ 863.00	\$ 12,082.00	14	\$ 1,558.00	39.2%	\$ 610.74	\$ 947.26	\$ 13,261.64	14	N/A					
12	Single Prisoner Partition	Fully Polycarbonate panel	Alt	\$ 799.00	39.1%	\$ 312.41	\$ 486.59		Alt						Alt	\$ 1,079.00	39.2%	\$ 422.97	\$ 656.03		Alt	\$ 1,079.00	24.9%	\$269.01	\$ 809.99		
13	Rear Cargo Partition	Rear Cargo with Coated Polycarbonate	14	\$ 519.00	39.1%	\$ 202.93	\$ 316.07	\$ 4,424.98	14	\$ 479.00	20.0%	\$ 96.00	\$ 383.00	\$ 5,362.00	14	\$ 479.00	39.2%	\$ 187.77	\$ 291.23	\$ 4,077.22	14	\$ 519.00	24.7%	\$128.04	\$ 390.96	\$ 5,473.44	
14	Dual T-Rail gun mount	Setina dual T-Rail with small lock (shotgun) and universal lock (rifle)	14	\$ 349.00	39.1%	\$ 136.46	\$ 212.54	\$ 2,975.56	14	\$ 659.00	20.0%	\$ 132.00	\$ 527.00	\$ 7,378.00	14	\$ 469.00	39.2%	\$ 183.85	\$ 285.15	\$ 3,992.10	14	\$ 439.00	24.9%	\$109.25	\$ 329.75	\$ 4,616.50	
15	Single T-Rail gun mount	Setina single T-rail with small lock (shotgun) and universal lock (rifle)		\$ 329.00	39.1%	\$ 128.64	\$ 200.36											\$ 121.13	\$ 187.87	\$ -		\$ 329.00	19.7%	\$ 64.69	\$ 246.31		
16	Transport Seating	OEM fully replacement seating with center pull seat belt system	14	\$ 869.00	39.1%	\$ 339.78	\$ 529.22	\$ 7,409.08	14	\$ 1,348.00	20.0%	\$ 270.00	\$ 1,078.00	\$ 15,092.00	14	\$ 1,299.00	39.2%	\$ 509.21	\$ 789.79	\$ 11,057.06	14	\$ 869.00	24.7%	\$214.76	\$ 654.24	\$ 9,159.38	
17	Door Guards	Replacement Door Guards		\$ 169.00	39.1%	\$ 73.90	\$ 115.10											\$ 105.45	\$ 163.55			\$ 169.00	17.9%	\$ 33.75	\$ 155.25		
18	Door Guards	TPO Door Guard systems	Alt	\$ 269.00	39.1%	\$ 105.18	\$ 163.82		Alt						Alt	\$ 185.00	39.2%	\$ 72.52	\$ 112.48		Alt	\$ 269.00	22.1%	\$ 59.41	\$ 209.59		
19	Window Barriers	Coated polycarbonate window barrier		\$ 289.00	39.1%	\$ 113.00	\$ 176.00											\$ 113.29	\$ 175.71			\$ 289.00	24.5%	\$ 71.00	\$ 218.00		
20																											
21	Whelen																										
22																											
23	Whelen Liberty II Lightbar - TRIO		14	\$ 6,488.00	53.5%	\$ 3,471.08	\$ 3,016.92	\$ 42,236.88	14	\$ 8,850.00	40.0%	\$ 2,740.00	\$ 4,110.00	\$ 57,540.00	14	\$ 7,891.00	53.8%	\$ 4,245.36	\$ 3,645.64	\$ 51,038.96	14	\$ 6,217.00	38.1%		\$3,847.45	\$ 53,864.30	
24	Whelen Strap Kit for 2020 Ford Interceptor Utility		14	\$ 79.00	53.5%	\$ 42.27	\$ 36.74	\$ 514.36	14	\$ 105.00	40.0%	\$ 42.00	\$ 63.00	\$ 882.00	14	\$ 79.00	53.8%	\$ 42.50	\$ 36.50	\$ 511.00	14	Included					
25	Whelen compartment light	Interior light	70	\$ 82.00	53.5%	\$ 43.87	\$ 38.13	\$ 2,669.10	70	\$ 82.00	40.0%	\$ 32.00	\$ 50.00	\$ 3,500.00	70	\$ 82.00	53.8%	\$ 53.80	\$ 28.20	\$ 1,974.00	70	\$ 96.00	36.1%		\$ 61.35	\$ 4,294.59	
26	Combination Warning & Perimeter light	Duo light (White & Blue)	14	\$ 601.00	53.5%	\$ 321.54	\$ 279.47	\$ 3,912.58	14	\$ 250.00	40.0%	\$ 100.00	\$ 150.00	\$ 2,100.00	14	\$ 601.00	53.8%	\$ 323.34	\$ 277.66	\$ 3,887.24	14	\$ 601.00	35.2%		\$ 389.54	\$ 5,453.58	
27	Combination Warning & Perimeter light	Duo light (White & Red)	14	\$ 601.00	53.5%	\$ 321.54	\$ 279.47	\$ 3,912.58	14	\$ 250.00	40.0%		\$ 150.00	\$ 2,100.00	14	\$ 601.00	53.8%	\$ 323.34	\$ 277.66	\$ 3,887.24	14	\$ 601.00	35.2%		\$ 389.54	\$ 5,453.58	
28	90 degree whelen bracket for MB lighting		28	\$ 23.00	53.5%	\$ 12.31	\$ 10.70	\$ 299.60	28	\$ 23.00	40.0%	\$ 10.00	\$ 13.00	\$ 364.00	28			\$ 24.00		\$ 672.00	28	\$ 23.00	56.8%		\$ 9.93	\$ 278.04	
29	Whelen MKVZR Combination Warning & Perimeter Light - Red	Duo light (White & Red)	14	\$ 407.00	53.5%	\$ 217.75	\$ 189.26	\$ 2,649.64	14	\$ 407.00	40.0%	\$ 162.00	\$ 245.00	\$ 3,430.00	14	\$ 407.00	53.8%	\$ 218.97	\$ 188.03	\$ 2,632.42	14	\$ 407.00	34.8%		\$ 265.49	\$ 3,716.86	
30	Warning & Perimeter Light - Blue	Duo light (White & Blue)	14	\$ 407.00	53.5%	\$ 217.75	\$ 189.26	\$ 2,649.64	14	\$ 407.00	40.0%	\$ 162.00	\$ 245.00	\$ 3,430.00	14	\$ 407.00	53.8%	\$ 218.97	\$ 188.03	\$ 2,632.42	14	\$ 407.00	34.8%		\$ 265.49	\$ 3,716.86	
31	45 Degree mounting bracket for Whelen MK Lighting		28	\$ 23.00	53.5%	\$ 12.31	\$ 10.70	\$ 299.60	28	\$ 15.00	40.0%	\$ 6.00	\$ 9.00	\$ 252.00	28			\$ 24.00		\$ 672.00	28	\$ 23.00	38.7%		\$ 14.09	\$ 394.52	
32	Rear Pillars (w/Microns) for 2020 Ford Interceptor Utility	Duo Lights (Red/blue & White)	14	\$ 1,089.00	53.5%	\$ 582.62	\$ 506.39	\$ 7,089.46	14	\$ 1,439.00	40.0%	\$ 575.00	\$ 864.00	\$ 12,096.00	14	\$ 1,629.00	53.8%	\$ 876.40	\$ 752.60	\$ 10,536.40	14	\$ 1,439.00	35.3%		\$ 931.35	\$ 13,038.99	
33	Whelen V-Series Combination Warning Light and Puddle Light			\$ 271.00	53.5%	\$ 144.99	\$ 126.02											\$ 131.81	\$ 113.19			\$ 245.00	47.7%		\$ 128.05		
34	Whelen V-Series Combination Warning Light and Puddle Light			\$ 245.00	53.5%	\$ 131.08	\$ 113.93											\$ 131.81	\$ 113.19			\$ 245.00	47.7%		\$ 128.05		
35	Whelen Carbide Cencom			\$ 1,706.00	53.5%	\$ 912.71	\$ 793.29											\$ 1,046.41	\$ 898.59			\$ 1,506.00	41.7%		\$ 878.06		
36	Whelen 100 watt Speaker			\$ 328.00	53.5%	\$ 175.48	\$ 152.52											\$ 176.46	\$ 151.54			\$ 328.00	51.4%		\$ 159.53		
37	Whelen Universal L Speaker Bracket			\$ 41.00	53.5%	\$ 21.94	\$ 19.07											\$ 22.06	\$ 18.94		Included						
38	PA mic			\$ 119.95	53.5%	\$ 64.17	\$ 55.78								Included						Included						
39																											
40	Havis																										
41																											
42	Flat Console - 24 inches Rocker switch or dual USB charge	C-VS-0618-INUT	14	\$ 508.00	44.0%	\$ 223.52	\$ 284.48	\$ 3,982.72	14	\$ 508.00	20.0%	\$ 102.00	\$ 406.00	\$ 5,684.00	14	\$ 508.00	44.2%	\$ 224.54	\$ 283.46	\$ 3,968.44	14	\$ 508.00	32.3%	\$164.02	\$ 343.98	\$ 4,815.72	
43	Angled Console - 22 inches of space	C-VS-1012-INUT	14	\$ 508.00	44.0%	\$ 223.52	\$ 284.48	\$ 3,982.72	14	\$ 508.00	20.0%	\$ 102.00	\$ 406.00	\$ 5,684.00	14	\$ 508.00	44.2%	\$ 224.54	\$ 283.46	\$ 3,968.44	14	\$ 508.00	32.3%	\$164.02	\$ 343.98	\$ 4,815.72	
44	Dual Cup holder - inserted molded plastic	CM006896	14	\$ 25.96	44.0%	\$ 11.42	\$ 14.54	\$ 203.56	14	\$ 25.20	20.0%	\$ 5.20	\$ 20.00	\$ 280.00	14	\$ 25.96	44.2%	\$ 11.47	\$ 14.49	\$ 202.86	14	\$ 25.96	29.4%	\$ 7.63	\$ 18.33	\$ 256.62	
45	Self Adjusting double cup holder	CUP2-1001	14	\$ 63.50	44.0%	\$ 27.94	\$ 35.56	\$ 497.84	14	\$ 63.50	20.0%	\$ 13.50	\$ 50.00	\$ 700.00	14	\$ 87.10	44.2%	\$ 38.50	\$ 48.60	\$ 680.40	14	\$ 63.50	32.1%	\$ 20.36	\$ 43.14	\$ 603.96	
46	Slide mounted flip up arm rest	C-ARM-105	14	\$ 182.26	44.0%	\$ 80.19	\$ 102.07	\$ 1,428.98	14	\$ 177.00	20.0%	\$ 35.00	\$ 142.00	\$ 1,988.00	14	\$ 182.26	44.2%	\$ 80.56	\$ 101.70	\$ 1,423.80	14	\$ 182.26	32.0%	\$ 58.27	\$ 123.99	\$ 1,735.88	
47	Slide Mounted swing away flip up arm rest	C-ARM-108	14	\$ 177.34	44.0%	\$ 78.03	\$ 99.31	\$ 1,390.34	14	\$ 173.00	20.0%	\$ 35.00	\$ 138.00	\$ 1,932.00	14	\$ 177.34	44.2%	\$ 78.38	\$ 98.96	\$ 1,385.44	14	\$ 177.34	31.9%	\$ 56.61	\$ 120.73	\$ 1,690.22	
48	2 lighter plug outlet w/ USB cut out	C-LP2-PS1-USB	14	\$ 122.93	44.0%	\$ 54.09	\$ 68.84	\$ 963.76	14	\$ 122.93	20.0%	\$ 24.93	\$ 98.00	\$ 1,372.00	14	\$ 122.93	44.2%	\$ 54.34	\$ 68.59	\$ 960.26	14						

[illegible]