

consulting engineers TBPE Reg. #F-2593 13717 Neutron Road Dallas, Texas 75244 Tel: 972-490-7661

09 September 2021

City of Coppell 505 East Brown Street Wylie, Texas 75098

Attn: Jerry Davis, Water Quality Supervisor.

(972) 462-5187 (Office) gdavis@coppelltx.gov

Re: Village Parkway Pump Station Standby Generator (Project Number: WA 20-02)

Bid Recommendation

Dear Mr. Davis:

Two competitive, sealed bids were received at the City's Office in Coppell, Texas on Tuesday, 17 August 2021 for the above referenced project. They were opened and publicly read. The bids were as follows:

ContractorTotal Base BidClark Electric, Inc.\$1,702,832.00McDonald Municipal and Industrial\$1,844,469.00

The Engineer's Opinion of Probable Construction Costs (OPCC) was \$2.2 million. Both bidders submitted compliant bids. A copy of this combined bid tabulation is attached. There was an arithmetic error in the bid form from Clark Electric. The sum of the individual line items was \$1,792,832 which is \$90,000 higher than the apparent total bid number listed. However, Clark Electric has confirmed they will accept the contract for the shown bid amount of \$1,702,832. A copy of this confirmation is attached.

As per City requirements, qualifications were requested of both bidders. A copy of Clark Electric's submittal is attached. Based upon these qualifications and the experience Gupta & Associates has working with them on other projects, we believe they have successful experience doing projects of similar size and complexity as this project.

Based on the above details, we recommend awarding the contract to Clark Electric, Inc. in the amount of \$1,702,832.00.

If there are any questions, or if you require additional information, please do not hesitate to contact us. We look forward to working with you on this project as we move into the construction phase.

Regards,

George Luke, P.I.

Gupta & Associates, Inc.

cc: V. K. Gupta, P.E.



**Bid Tabulation** 

Bid Date: Tuesday, August 17, 2021 2:00 PM

					Clark	Ele	ectric	М	cDonald Muni	cipa	l & Industrial
tem					Unit		Extended		Unit		Extended
No.	Description of Item	Quantity	Unit		Price		Amount		Price		Amount
1	Allowance for Mobilization, a maximum of 2.5% of the										
	Contract Amount	1	LS	\$	30,000.00	\$	30,000.00	\$	45,000.00	\$	45,000.00
2	Allowance for Demobilization, a maximum of 2.5% of the										
	Contract Amount	1	LS	\$	30,000.00	\$	30,000.00		10,000.00	\$	10,000.00
3	Furnish new electric generator (Generator)	1	LS	\$	667,000.00	\$	667,000.00	\$	590,000.00	\$	590,000.00
4	Furnish and install all electrical related materials and labor for										
	installation of the new generator	1	LS	\$	392,332.00	\$	392,332.00	\$	149,469.00	\$	149,469.00
5	Furnish new 5 kV sealed deadfront distribution switchgear										
	(Vista Switch)	1	LS	\$	326,000.00	\$	326,000.00	\$	400,000.00	\$	400,000.00
6	Furnish and install all electrical related materials and labor for										
	installation of the new Vista Switch	1	LS	\$	230,000.00	\$	230,000.00	\$	200,000.00	\$	200,000.00
7	Furnish and install all electrical related materials and labor for										
	installation of all other requirements as well as all software										
	programming labor for the monitoring of the generator and for										
	all commissioning efforts for a complete and working										
	generator system	1	LS	\$	27,500.00	\$	27,500.00	\$	50,000.00	\$	50,000.0
8	Furnish and install all civil and mechanical related materials										
	and labor for installation of all requirements and for all										
	commissioning efforts for a complete system	1	LS	\$	90,000.00	\$	90,000.00	\$	400,000.00	\$	400,000.0
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`or	pell Village Parkway Pump Station Standb	v Gene	rator	\$		1.	,792,832.00	<b>S</b>		1.8	44,469.0

Rank (low to high) 1

2



Date: September 8, 2021

Subject: City of Coppell Village Parkway Pump Station Standby Generator Project

Mr. Kumar Gali City of Coppell 255 E. Parkway Blvd. P.O. Box 9478, Coppell, TX 75019

Mr. Gali, This letter is to inform you that Clark Electric, Inc. accepts the award of the Village Parkway Pump Station Standby Generator project for the amount of 1,702,832.00 as our submitted total bid. We look forward to working with you on this project.

Sincerely,

Josh L. Clark, P.E.

Josh Clark



### **Contractor**

## **Qualifications & Experience**









## By:

Clark Electric, Inc TECL 18622 Firm Registration F-15824 246 S. Collins Road, Sunnyvale, TX 75182 T (972) 226-7275 F (214) 226-7278



# Electrical Contractor Qualifications & Experience

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### **Company Overview**

#### **Experience/Past Performance**

Clark Electric, Inc. (CEI) has developed a substantial record of experience in performing water & wastewater, industrial, and commercial projects throughout the State of Texas. Since the formation in 1984, Clark Electric has completed over hundreds of projects and served several clients. Annual revenues for the company have exceeded \$20 Million over the last three years. Consistent growth has been achieved through its delivery of four types of services:

- Electrical Water and Wastewater
- Electrical Industrial
- Electrical Commercial
- Electrical Service

CEI has been successful by developing and retaining a great staff of electricians and management. The following projects are presented as a demonstration of the capabilities of CEI. These projects have been selected specifically for their relevancy.

#### CC1 and RC1 Lake Pump Station Cooling Project

- Owner: TRWD
- Prime Contractor: 3D Mechanical, Inc.
- Project Manager: Max Henderson
- Completion Date: 06/2015
- Contract Amount: \$1,024,828.00
- Project Description: Medium voltage work, new MCC work, ATS, and other misc. electrical work. This project also included two scheduled shutdowns that required precise planning and execution to get the pump stations back on line.
- Reference: Cecil Griffin, 817-688-7694, cecil.griffin@trwd.com

#### **NTMWD Chemical Improvement Project Phase 1B**

- Owner: NTMWD
- Prime Contractor: Pepper Lawson
- Project Manager: Josh Clark
- Completion Date: 3/2018
- Contract Amount: \$2,616,137.00
- Project Description: SCADA and Electrical Improvements for Chemical Systems at WTP
- Refernce: Aliza Caraballo, 972-442-5405, acaraballo@ntmwd.com

#### NTMWD Chemical Improvement Project Phase 2

- Owner: NTMWD
- Prime Contractor: Pepper Lawson
- Project Manager: Josh Clark
- Completion Date: 3/2018
- Contract Amount: \$2,855,456.00
- Project Description: SCADA and Electrical Improvements for Chemical Systems at WTP
- Reference: Aliza Caraballo, 972-442-5405, acaraballo@ntmwd.com

#### **Elm Fork Water Treatment Plant Residuals Basins Site**

Owner: Dallas Water Utilities
 Prime Contractor: Quest Civil
 Project Manager: Josh Clark
 Completion Date: 4/2018

• Contract Amount: \$2,405,968.00

 Project Description: Electrical Ductbanks, Electric Service, Power and Controls to gate valves control valves, new electrical building, site lighting, and SCADA.

Reference: Cody McWhorter, 972-322-5849, cody.mcwhorter@dallascityhall.com

#### **DWU Central WWTP Existing Peak Flow Basins**

Owner: Dallas Water Utilities

Prime Contractor: Oscar Renda Contracting

• Project Manager: Max Henderson

Completion Date: 1/2018Contract Amount: \$725,389.00

Project Description: SCADA and Electrical Improvements for Peak Flow Basins

Refernce: Gennady Boksiner, 817-721-3527, gb@freese.com

#### TRWD RC3LVFD REPLACEMENT

Owner: TRWD

Prime Contractor: Clark Electric
 Project Manager: Josh Clark
 Completion Date: 3/2017

• Contract Amount: \$150,000.00

 Project Description: Remove existing VFD's and replace with two owner purchased Allen Bradley 5KV 3,000 HP VFD's. Pull 5KV armored cable to pump motors and terminations. Low voltagewire and controls.

• Refernce: Fred Hernandez, 817-925-0547, fred.hernandez@trwd.com

#### **WCCMUD** Generator Replacement

Owner: WCCMUD

Prime Contractor: Clark Electric, Inc.Project Manager: Max Henderson

Completion Date: 02/2015Contract Amount: \$75,185.00

 Project Description: Provide and install a 150 KW generator, ATS, new service disconnect and service

• Reference: Ken Tillman, 214-504-6435, ken.tillman@rpsgroup.com

#### **NTMWD HSPS 2-2 & 2-3**

Owner: NTMWD

Prime Contractor: Garney Construction

Project Manager: Josh Clark
Completion Date: 3/2016
Contract Amount: \$200,192.00

• Project Description: Electrical Improvements including MV Terminations

• Reference: John Wintters, 469-964-2789, jwintters@ntmwd.com

#### **NTMWD HSPS 1-1 Mechanical Improvements**

Owner: NTMWD

• Prime Contractor: Red River Construction

Project Manager: Josh ClarkCompletion Date: 4/2019

• Contract Amount: \$1,523,228.00

Project Description: Electrical work for pump station with six (6) 800 HP 5KV motors.
 Modifications to existing MV switchgear and MV MCC's.

• Reference: Sam Moosavi, smoosavi@mbroh.com, 214-675-9565

#### **UTRWD Tom Harpool Finished Water Pump Station**

Owner: UTRWD

Prime Contractor: Crescent
 Project Manager: Josh Clark
 Completion Date: 11/2019

Contract Amount: \$1,847,041.00
 Project Description: New Distribution and electrical for pump station

• Reference: David Brunk, 972-762-9218, Brunk dbrunk@utrwd.com

#### **Town of Flower Mound WWTP UV Upgrades**

Owner: Town of Flower Mound

Prime Contractor: Felix
Project Manager: Josh Clark
Completion Date: 3/2020
Contract Amount: \$442,493.00

Project Description: Power, controls, and instrumentation for UV project at WWTP

Reference:Matt Phillips, 469.458-0011, mattp@felixconstruction.com

#### **Midlothian Generator Project**

Owner: City of Midlothian
 Prime Contractor: Clark Electric
 Contract Amount: \$200,000.00
 Project Manager: Mike Noble
 Completion Date: 2/2018

Project Description: New Generator and electrical distribution
 Reference: Timothy.Walker@midlothian.tx.us, 214-399-5600

#### City of Wylie Nortex 1.0 MG Ground Storage Reservoir

• Owner: City of Wylie

Prime Contractor: Eagle Contracting
 Contract Amount: \$219,984.00
 Project Manager: Josh Clark
 Completion Date: 9/2019

Project Description: Electrical improvements for water treatment plant
 Reference: Greg Byars, g.byars@eaglecontractinglp.com, 817-401-9019

#### **DWU SouthSide WWTP Peak Flow Improvements**

• Owner: City of Dallas

Prime Contractor: Eagle ContractingProject Manager: Max Henderson

Completion Date: 3/2020Contract Amount: \$750,000.00

• Project Description: High Mast Lighting, Electrical Ductbanks, and other electrical upgrades for WWTP

Reference: Hossein Shahkarami, hossein.shahkarami@dallascityhall.com, 214-276-2109

#### TRA Contract NO. 16-47 CRWS Pump Stations 6 AND 6A HVAC Modifications

Owner: TRA

• Prime Contractor: Infinity Construction

Project Manager: Josh Clark
Completion Date: 8/2019
Contract Amount: \$370,000.00

Project Description: Electrical for HVAC project at TRA CRWS Plant

Reference:Robert Newman, (817) 838-8700, RNewman@infinitycontractors.com

#### **TRWD Cedar Creek Cabling Project**

Owner: TRWD

Prime Contractor: Clark Electric, Inc.Project Manager: Max Henderson

Completion Date: 12/2018Contract Amount: \$1,168,523.00

Project Description: Electrical ductbanks, instrumentation, site work for lake damn project

• Reference: Marc Miller, 817-908-5785, Marc.Miller@freese.com

#### NTMWD WTP HSPS 2-1 Electrical Improvements Phase II

Owner: NTMWD

Prime Contractor: Clark Electric, Inc.
 Project Manager: Brad Kohler
 Completion Date: 4/2020
 Contract Amount: \$620,000.00

Project Description: Electrical OHL, new transformer and service for boat barn

Reference: Sam Moosavi, smoosavi@mbroh.com, 214-675-9565

#### **NTMWD Sludge Pump Station**

Owner: NTMWD

Prime Contractor: Pepper Lawson
 Contract Amount: \$601,954.00
 Project Manager: Josh Clark
 Completion Date: 8/2018

Project Description: Electrical improvements for lift station

Reference: Chris Rozelle, crozelle@ntmwd.com 214-862-2078

#### **NTMWD Chlorine Improvements Project**

Owner: NTMWD

Prime Contractor: Archer WesternProject Manager: Josh Clark

• Completion Date: 5/2020

Contract Amount: \$1,523,228.00

 Project Description: Electrical work for WTP including new electrical building with new electrical distribution, Electrical for new chlorine building and chlorine scrubber

Reference: Ben Moore, bmoore@NTMWD.COM, 214-668-1542

#### **UTRWD WTP Membrane and Electrical Improvements Project**

Owner: UTRWD

Prime Contractor: Archer Western
 Project Manager: Josh Clark
 Completion Date: 11/2020
 Contract Amount: \$1,219,835.00

Project Description: Power, controls, and instrumentation for WTP
 Reference: David Brunk, 972-762-9218, Brunk dbrunk@utrwd.com

#### City of Fort Worth North Holly WTP Sedimentation Basin System Replacement

• Owner: City of Fort Worth

Prime Contractor: Bar Construction
 Project Manager: Matt Crisler
 Completion Date: 8/2020

• Contract Amount: \$1,014,000.00

Project Description: Power, controls, and instrumentation for WTP
 Reference: Hugh Bollin, 214-869-0253, hughb@barconstructors.com>

#### **NTMWD Plant I&II Filters Project**

Owner: NTMWD

Prime Contractor: Archer Western
 Contract Amount: \$1,271,062.00
 Project Manager: Ivan Alverez

Completion Date: 8/2020

Project Description: Power, controls, and instrumentation for WTP
 Reference: Jeff Poarch, 214-329-7054, j.poarch@prime-controls.com

#### **City of the Colony Electrical Improvements Project**

Owner: City of the Colony

Prime Contractor: Clark Electric
 Contract Amount: \$1,520,000.00
 Project Manager: Max Henderson

Completion Date: 6/2020

Project Description: Electrical improvements for water pump station
 Reference: Howie Li, 214-718-7253, hli@TeamOneIntegration.com

#### **TRA TCWSP WTP Improvements**

Owner: TRA

Prime Contractor: Quest Civil
 Project Manager: Matt Crisler
 Completion Date: 5/2020

Contract Amount: \$3,643,992.00

Project Description: Electrical Improvements for WTP
 Reference: Tim Shover, tps@qvsw.com, 512-755-4292

#### NTMWD WTP Plant III & IV Filters Improvements

• Owner: NTMWD

Prime Contractor: Prime Controls
 Project Manager: Josh Clark
 Completion Date: 5/2020
 Contract Amount: \$507,980.00

Project Description: Power, controls, and instrumentation for at WTP for plant filters rehab

• Reference: Mario Vasquez, M.Vasquez@Prime-Controls.com, (940) 395-4047

#### **City of McKinney Redbud Pump Station**

• Owner: City of McKinney

Prime Contractor: Garney Construction
 Contract Amount: \$5,347,994.00
 Project Manager: Josh Clark

• Completion Date: 4/2020

• Project Description: New Pump Station

Reference: Jeffrey N. Hensley, 817-735-7369 office, JNH@freese.com

#### Town of Farview Pump Station, Ground Storage Tank, and NTMWD Meter Vault

Owner: Town of Farview
 Prime Contractor: Crescent
 Contract Amount: \$1,245,727.00
 Project Manager: Josh Clark
 Completion Date: 6/2020

• Project Description: New Pump Station

• Reference: Andrew Mata, 214-361-7900, amata@bhcllp.com

#### City of Lewisville Generator and WWTP Generator Project

• Owner: City of Lewisville

Prime Contractor: Clark Electric
 Contract Amount: \$1,600,000.00
 Project Manager: Brad Kohler
 Completion Date: 4/2020

 Project Description: Civil site work, paving, new electrical building, new generator, 5KV switchgear

• Reference: Joseph Kotrla, 972-458-8745 ext 28, jkotrla@swbell.net

#### **TRA TCWSP WTP Improvements**

• Owner: TRA

Prime Contractor: Quest Civil
 Project Manager: Matt Crisler
 Completion Date: 5/2020

Contract Amount: \$3,643,992.00

Project Description: Electrical Improvements for WTP
 Reference: Tim Shover, tps@qvsw.com, 512-755-4292

#### NTMWD WTP Plant III & IV Filters Improvements

• Owner: NTMWD

Prime Contractor: Prime Controls
 Project Manager: Josh Clark
 Completion Date: 5/2020
 Contract Amount: \$507,980.00

Project Description: Power, controls, and instrumentation for at WTP for plant filters rehab

Reference: Mario Vasquez, M.Vasquez@Prime-Controls.com, (940) 395-4047

#### **City of McKinney Redbud Pump Station**

• Owner: City of McKinney

Prime Contractor: Garney Construction
 Contract Amount: \$5,347,994.00
 Project Manager: Josh Clark

• Completion Date: 4/2020

Project Description: New Pump Station

Reference: Jeffrey N. Hensley, 817-735-7369 office, JNH@freese.com

#### Town of Farview Pump Station, Ground Storage Tank, and NTMWD Meter Vault

Owner: Town of Farview
 Prime Contractor: Crescent
 Contract Amount: \$1,245,727.00
 Project Manager: Josh Clark

Completion Date: 6/2020Project Description: New Pump Station

• Reference: Andrew Mata, 214-361-7900, amata@bhcllp.com

#### **City of Lewisville Generator and WWTP Generator Project**

Owner: City of Lewisville

Prime Contractor: Clark Electric
 Contract Amount: \$1,600,000.00
 Project Manager: Brad Kohler
 Completion Date: 4/2020

Project Description: Civil site work, paving, new electrical building, new

generator, 5KV switchgear

Reference: Joseph Kotrla, 972-458-8745 ext 28, jkotrla@swbell.net

#### **UTRWD WTP Membrane and Electrical Improvements Project**

• Owner: UTRWD

Prime Contractor: Archer Western

Project Manager: Josh ClarkCompletion Date: 7/2021

Contract Amount: \$1,219,835.00

Project Description: Power, controls, and instrumentation for WTP
 Reference: David Brunk, 972-762-9218, Brunk dbrunk@utrwd.com

#### City of Fort Worth North Holly WTP Sedimentation Basin System Replacement

Owner: City of Fort Worth

Prime Contractor: Bar Construction
 Project Manager: Matt Crisler
 Completion Date: 5/2021

Contract Amount: \$1,014,000.00

Project Description: Power, controls, and instrumentation for WTP
 Reference: Hugh Bollin, 214-869-0253, hughb@barconstructors.com>

#### NTMWD Plant I&II Filters Project

Owner: NTMWD

Prime Contractor: Archer Western
 Contract Amount: \$1,271,062.00
 Project Manager: Ivan Alverez
 Completion Date: 8/2020

Project Description: Power, controls, and instrumentation for WTP
 Reference: Jeff Poarch, 214-329-7054, j.poarch@prime-controls.com

#### **City of the Colony Electrical Improvements Project**

Owner: City of the Colony

Prime Contractor: Clark Electric
 Contract Amount: \$1,520,000.00
 Project Manager: Max Henderson

Completion Date: 6/2020

Project Description: Electrical improvements for water pump station
 Reference: Howie Li, 214-718-7253, hli@TeamOneIntegration.com

#### **CURRENT PROJECTS**

The following projects are ongoing projects that CEI has under contract

#### **TRA Headworks A Fine Screen Facility**

Owner: TRA

Prime Contractor: MWH Constructors

Project Manager: Josh Clark
Completion Date: June 2022
Contract Amount: \$ 5,518,403.00

Project Description: Electrical for New Fine Screen Building

#### **Lewisville Vista Ridge Lift Station**

Owner: City of Lewisville
 Prime Contractor: Red River
 Project Manager: Josh Clark
 Completion Date:10/2021
 Contract Amount: \$1,080,000

• Project Description: Electrical for Lift Station Expansion

#### **TRA Mountain Creek**

Owner: TRA

Prime Contractor: Heritage
 Project Manager: Josh Clark
 Completion Date:11/2021

• Contract Amount: \$1,009,211.00

Project Description: Electrical for Peak Flow Basin and Lift Station

#### **Garland Duck Creek ODOR & ASAB**

Owner: City of GarlandPrime Contractor: Gracon

Contract Amount: \$ 1,548,830.00Project Manager: Josh Clark

Completion Date: 4/2022

Project Description: Electrical for WWTP

**Improvements** 

#### **Grapevine WWTP Dewatering Improvements**

Owner: City of Grapevine
 Prime Contractor: Red River
 Contract Amount: \$317,000.00
 Project Manager: Greg Miller
 Completion Date:10/2021

Project Description: Electrical improvements for WWTP

#### **Colony Stewart Creek**

Owner: City of The Colony
 Prime Contractor: Gracon
 Project Manager: Ivan Alvarez
 Completion Date: 6/2022

Contract Amount: \$ 2,297,943.00

Project Description: Electrical for new Dewatering Building

at a WWTP

#### **NTMWD Wilson Creek**

Owner: NTMWD

Prime Contractor: Archer Western
 Project Manager: Greg Miller
 Completion Date: 3/2023

• Contract Amount: \$2,297,265.99

• Project Description: Electrical for WWTP

**Improvements** 

#### **Garland Duck Creek Generator**

Owner: City of Garland
 Prime Contractor: Gracon
 Project Manager: Josh Clark
 Completion Date:6/2022

• Contract Amount: \$1,405,000.00

• Project Description: MV Generator and Electrical

Switchgear Project

#### **Riverbend Water Reclaimation Plant**

Owner: UTRWD

Prime Contractor: Heritage
 Contract Amount: \$282,000.00
 Project Manager: Ivan Alvarez

• Completion Date: 2/2022

Project Description: Electrical for WTP

Improvements

#### NTMWD Wylie WTP I Washwater Supply

Owner: NTMWD

• Prime Contractor: Schofield

Contract Amount: \$

Project Manager: Josh ClarkCompletion Date:10/2022

Project Description: Electrical for WTP

Improvements

#### **Leon Hurse Dam**

• Owner: UTRWD

Prime Contractor: GraniteProject Manager: Greg MillerCompletion Date: 10/2024

• Contract Amount: \$ 5,138,567.00

• Project Description: Electrical for New Lake Dam

#### Flower Mound Stone Creek Pump Station

Owner: City of Flower MoundPrime Contractor: Clark Electric, Inc.

Project Manager: Josh ClarkCompletion Date: 6/2022

• Contract Amount: \$1,856,680.00

• Project Description: New Generator Project

#### Waxahachie Generator RWPS #2 & Howard SWTP

Owner: City of Waxahachie

• Prime Contractor: Clark Electric, Inc.

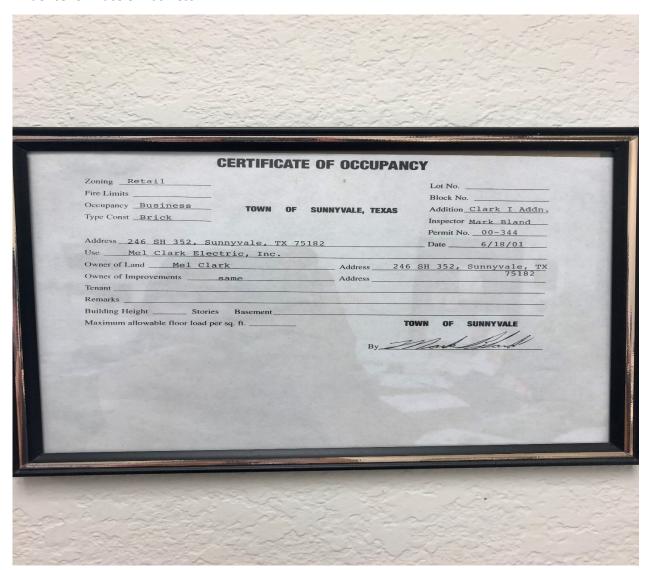
Project Manager: Greg Miller
Completion Date: 9/2022
Contract Amount: \$4,788,477

• Project Description: New Generator Project

#### **Equipment**

- Mini Ex
- Mini Ex
- Boom Truck
- Bobcat Skid Loader
- John Deere Tractor
- Trencher
- Multiple Trailers
- Warehouse/Shop
- Storage Facilities
- Misc. Electrical Equipment, Tools, Benders, Threaders, Etc.

#### **Evidence for Place of Business**



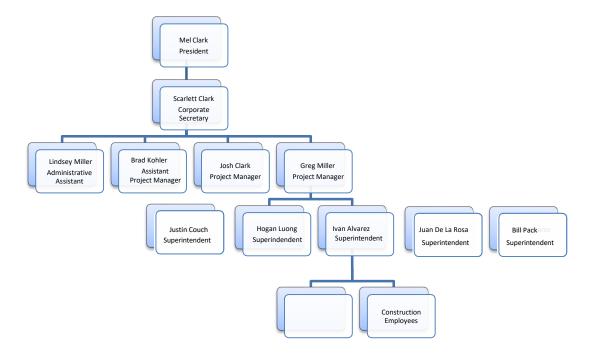
## **Project Operations and Management**

#### **Experience & Qualifications**

Clark Electric's experience relevant for this project includes pump stations, medium voltage work, medium voltage terminations, and other electrical improvements at water treatment and wastewater treatment plants throughout the DFW area.

The dedicated Project Manager will be Greg Miller. Greg Miller is a highly-accomplished project manager who has recently been managing large projects for TRWD and DWU. Greg has at his disposal a highly-skilled workforce that he will allocate as required. Greg will be personally involved with the oversight of this project bringing executive level attention to this critical effort.

The following Project Organizational Chart illustrates this matrix approach.



#### **Resumes of Key Team Personnel:**

Mel Clark

Clark Electric, Inc

Role: President, QA/QC



Mr. Clark serves as the president and team leader of Clark Electric, Inc. Mr. Clark is a licensed Master Electrician in the states of Texas, Oklahoma, Louisiana, and California. Mr. Clark has served as the president of Clark Electric, Inc. for over thirty-one years. Mr. Clark has extensive experience in water, industrial, and commercial projects.

#### **REGISTRATION**

Master Electrician: 8627

Josh L. Clark, P.E.

Clark Electric, Inc

Role: Water and Wastewater Division Manager/Project Manager



Mr. Clark is a licensed professional engineer registered with the Texas Board of Professional Engineers and a licensed journeyman. Mr. Clark's work has focused almost exclusively on water and wastewater projects. Representative projects include the following:

- **WWCMUD Generator Replacement** WCCMUD Project Manager for replacement of a 150 KW generator, generator slab, ATS, grounding loop, and other misc. electrical work.
- CC1 & RC1 Lake Pump Station Cooling Project TRWD Project Manager for HVAC water
  cooling project for TRWD. This project included medium voltage work, new MCC work, and other
  misc. electrical work. This project also included two scheduled shutdowns that required precise
  planning and execution to get the pump stations back on line.
- **IPL Section 15-1** *TRWD* Project Manager for interconnect building along the IPL pipeline. Work has included reinforced concrete ductbanks, 150 KW generator, building service, power to HVAC equipment, power to pipe valves, controls and instrumentation, and other misc. electrical work.
- **NTMWD HSPS 2-1 & 2-2** *NTMWD* Project Manager for pump station rehabilitation for NTMWD. Work includes medium voltage cable testing, new lighting and other misc. electrical improvements.
- **NTMWD Chemical Systems Improvements Project 1B** *NTMWD* Project Manager for Electrical & SCADA improvements for chemical systems improvements project.
- NTMWD Chemical Systems Improvements Project Phase 2 NTMWD Project Manager for Electrical & SCADA improvements for chemical systems improvements project.

**EDUCATION** 

B.S.E. – Texas A&M, College Station, Texas

REGISTRATION

Professional Engineer: Texas No. 115575

Journeyman Electrician: 325860

**Brad Kohler** 

Clark Electric, Inc

**Role: Assistant Project Manager** 

Brad Kohler is a licensed has over 8 years of experience as an assistant project Manager. Mr. Kohler has worked for Clark Electric for over three years. Representative projects include the following:

- NTMWD WTP HSPS 2-1 Electrical Improvements Phase IIA Project Manager for prime project with NTMWD
- City of Lewisville Generator Project Project Manager for prime project for City of Lewisville
- TRA Contract NO. 16-47 CRWS Pump Stations 6 AND 6A HVAC Modifications—Assistant Project Manager for project at CRWS WWTP
- Town of Flower Mound WWTP UV Upgrades -Assistant Project Manager for UV upgrades project at WWTP

Elber H. Galeas

SHEP, CSHO, OSHP 2665 Villa Creek Dr.

Farmers Branch, Texas 75234

(214) 854-6975

**Role: Safety Consultant** 



#### **Profile:**

Exceptionally dependable and detail-oriented Occupational Health and Safety Professional with a stellar record of workplace safety improvements. Adept at professional communication with employees at all levels. Able to function well as a team member or independently. Proven leadership skills and experienced team builder. Passionate for delivering high quality occupational safety and health performance and dedicated in assisting companies in finding solutions to challenges that threaten the well-being of their workers in the work environment.

#### **Core Qualifications:**

Fluent in English and Spanish

Well versed OSHA, EM 38 5-1-1, CalOSHA, ANSI, ASTM, ASME, NFPA, ASTM, ASME, and DOT

Excellent oral and written communication skills

Excellent computers skills.

#### **Experience:**

2012 - Present President	National Safety Training Solutions	Dallas, Texas
2010 - 2012 Safety Manager	Wright Construction Company	Grapevine,Texas
2007 - 2010 Safety Consultant	Engineering Safety Consu Itants	Richard son, Texas
2005 - 2007 Safety Manager	Archer Western Contractors	Dallas, Texas

#### **Academic Education:**

Brookhaven College, Farmers Branch, Texas \_\_\_\_ General Academic Studies McArthur High School, Irving, Texas \_\_\_ General Academic Studies

#### **Certifications:**

UT Arlington: Master Certification in Construction Management UT Arlington: Safety, Health, and Environmental Professional (SHEP)

UT Arlington: Certified Safety and Health Official (CSHO)

OSHAcademy: OSH Professional OSHAcademy: OSH Manager OSHAcademy: OSH Specialist

OSHA 500 Outreach Trainer for Construction

National Safety Council First Aid/CPR/AED Instructor

The University of Texas at Arlington Authorized Safety Trainer



November 13, 2020

Re: Clark Electric, Inc.

To Whom It May Concern:

Clark Electric, Inc. is a valued client of Mullis Newby Hurst. We have the highest regard for their professionalism, quality of work, integrity and commitment to customer service.

Clark Electric, Inc. enjoys an excellent relationship with their surety, Liberty Mutual Insurance Company, which has an AM Best rating of A (Excellent). At the present time, Liberty Mutual Insurance Company provides a \$10,000,000 single bond limit and a \$20,000,000 aggregate surety program to Clark Electric, Inc. We would certainly entertain any bond request subject to the company continuing to comply with all basic surety underwriting standards and review of contract terms, conditions and financing satisfactory to Clark Electric, Inc. and their surety.

Consideration and issuance of bonds is a matter solely between Clark Electric, Inc. and Liberty Mutual Insurance Company, and they assume no liability to third parties or to you by the issuance of this letter but the proposer (Clark Electric, Inc.) is approved for securing 100% Performance and Payment Bonds for the price submitted above as estimated project amount.

We are pleased to highly recommend Clark Electric, Inc. to you. Please feel free to contact us should additional information be required.

Very truly yours,

Linda Stalder

Surety Account Executive

5057 Keller Springs Rd • Ste. 400 • Addison, TX 75001 • 972.201.0100 mnhins.com

BULLOCH, GODLEY, SCHULMAN, SEGER, & CO., P.C. CERTIFIED PUBLIC ACCOUNTANTS

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## Bulloch, Godley, Schulman, Seger & Co., P.C.

## Certified Public Accountants

#### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To Management Clark Electric, Inc. Sunnyvale, Texas

We have reviewed the accompanying financial statements of Clark Electric, Inc. (a Corporation), which comprise the balance sheet as of September 30, 2020 and the related statements of income, stockholder's equity and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement whether due to fraud or error.

#### Accountant's Responsibility

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion

#### Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

#### Supplementary Information

The supplementary information included in the Contracts in Progress schedule and the Contracts Completed schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The Supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such information

Bulloch, Godley, Schulman, Seger, & Co., P.C. Dallas, Texas
August 9, 2021

17101 Preston Road | Suite 210 | Dallas, Texas 75248 | 972 381 1272 | Fax 972 857 7984 Member: American Institute of Certified Public Accountants Texas Society of Certified Public Accountants

#### BALANCE SHEET

A4-		September 30 2020
Assets Current ass	ota	
Current ass		
	Cash and cash equivalents	\$ 953,101
	Accounts receivable - trade/retainage	2,668,219
	Cost and estimated earnings in excess of billings on	
	uncompleted contracts	905,998
	Other current assets	69,644
Total currer	nt assets	4,596,962
Property an	d equipment:	
	Transporation equipment	301,058
	Furniture & fixtures	10,016
	Equipment - field	67,386
	Equipment - office	17,601
		396,061
	Less accumulated depreciation	
Total proper	ty and equipment, net	(299,468)
	7	96,593
Other assets		
	Deferred Tax Benefit	119,707
Total other a	assets	119,707
Total assets		\$ 4,813,262
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

#### BALANCE SHEET (continued)

	Sel	ptember 30 2020
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$	352,087
Accrued liabilities		13,798
Billings in excess of costs and estimated		,
earnings on uncompleted contracts		76,124
Current portion of long-term debt		707,531
Notes Payable Shareholder		23,681
Other current liabilities		120,390
Total current liabilities		1,293,611
Long-term liabilities:		
Notes Payable Banks - net		72,702
Total long-term liabilities		72,702
Total liabilities		1,366,312
Stockholders' equity:		
Common stock, \$0.01 par value, 100,000 shares authorized,		
100,000 shares issued and outstanding as of September 30, 2020		1,000
Retained earnings		3,445,949
Total stockholders' equity		3,446,949
Total liabilities and stockholders' equity	\$	4,813,262

#### STATEMENT OF INCOME

	Twelve Months ended September 30 2020
Contract Revenues Earned	\$ 14,031,665
	14,031,665
Allocated Job Costs	
Bonds	91 727
Direct labor	81,736
Direct labor - taxes	2,784,049
Equipment rental	192,148 507,510
Fuel & lubrication	93,206
Insurance - workman's compensation	19,084
Materials & direct costs	4,376,859
Site expenses	10,378
Sub-contract - Utility	3,739,709
Travel and lodging	12,532
Total Allocated Job Costs	11,817,211
Gross Profit Expenses: Administrative	2,214,454 1,951,013
Depreciation	55,184
Total Expenses	2,006,197
Income from operations	208,257
Other income (expense):	
Interest income	6,291
Interest expense	(15,383)
Other income	5,954
Total other income (expense)	(3,139)
Net income before income taxes	205,119
Income tax benefit (expense)	
Income tax - current	(112,371.00)
Income tax - deferred expense	175,260
Total income tax benefit (expense)	62,889
Net income after income taxes	\$ 268,007

## STATEMENT OF CASH FLOWS

	Twelve Months ended September 30 2020
Operating Activities	
Net income	\$ 268,007
Adjustments to reconcile net income to net cash used in	200,007
operating activities:	
Depreciation	\$5 194
Deferred taxes	55,184
Changes in operating assets and liabilities:	(175,260)
Accounts receivable	360.049
Costs in excess	360,948
Other current assets	1,085,657
Accounts payable and other current liabilities	(1,041)
Net cash used in by operating activities	(1,530,055)
	63,440
Financing Activities	
Payments on debt	(44,824)
Net cash used in financing activities	(44,824)
Net decrease in cash and cash equivalents	18,616
Cash and cash equivalents at beginning of year	934,485
	25 1, 105
Cash and cash equivalents at end of year	\$ 953,102
Supplemental Disclosure of Cash Flow Information  Cash paid during the year for income taxes	\$ 79,874

#### CLARK ELECTRIC, INC STATEMENT OF STOCKHOLDER'S EQUITY Year Ended September 30, 2020

	Common Stock		Additional Paid- in Capital		Retained Earnings	Total	
Balance at October 1, 2019	\$	1,000	\$	- \$	3,177,942	\$ 3,178,942	
Net Income	- N · · · · · · · · · · · · · · · · · ·			-	268,007	268,007	
Balance at September 30, 2020	\$	1,000	\$	\$	3,445,949	\$ 3,446,949	

## 1. Summary of Significant Accounting Policies

- A. <u>Business Activity</u> Clark Electric, Inc. (the Company) provides electrical construction services. The electrical construction services are performed as a general contractor and/or sub contractor thru various general contractors, municipal and state agencies in Texas. The Company's revenues are generated through the successful bidding and execution of construction contracts. The Company performs its work under fixed price as well as negotiated priced contracts. The length of the contracts vary, with ninety percent being completed within one year of their start date.
- B. Revenue Recognition on Contracts The Company recognizes revenues on construction contracts using the percentage of completion method, measured by multiplying the contract amount, including change orders, by the proportion of costs incurred to- date to estimated total costs for each contract. Contracts in progress are valued at cost plus accrued profit less billings to- date on uncompleted contracts. This method is used because management considers it to be the best available measure of progress on contracts in process.

Allocated job costs include all direct material, labor costs and sub-contracting expenses and various direct costs which can be specifically allocated to individual contracts. Unallocated contract costs as well as general and administrative expenses are charged to expense as incurred. Provisions for losses on uncompleted contracts are made in the period in which such losses are determined without reference to percentage completion. No losses on uncompleted contracts existed at September 30, 2020. Changes in job performance, job conditions and estimated profitability, including those arising from contract penalty provisions, and final contract settlements may result in revisions to costs and income and are recognized in the period in which revisions are determined.

The asset account 'Costs and estimated earnings in excess of billings on uncompleted contracts' represents revenues recognized in excess of amounts billed. The liability account 'Billings in excess of costs and estimated earnings on uncompleted contracts' represents billings in excess of revenues recognized.

- C. Cash & Cash Equivalents Cash & Cash Equivalents of the Company are composed of demand deposits with banks and short-term cash investments with initial maturities of three months or less.
- D. <u>Use of Estimates</u> The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- E. Contracts receivable Contract receivables are recorded when invoices are issued in the balance sheet net of the allowance for doubtful accounts. Contract receivables are written off when they are determined to be uncollectible. The allowance for doubtful accounts is estimated based on the Company's historical losses, the existing economic conditions in the construction industry, and the financial stability of its customers.
- F. <u>Inventories</u> The company does not record inventories because it orders it's electrical supplies on an as needed basis.
- G. Property and Equipment Property and equipment is carried at cost. Depreciation is provided principally on the straight-line method for financial reporting purposes at rates based on the following estimated useful lives of the assets:

		<u>Years</u>
Furniture	and equipment and fixtures improvements	5-7 5-7 10-15

For federal income tax purposes, depreciation is computed using the modified accelerated cost recovery system. Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

H. Income Taxes - Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to the difference between the difference in book and tax depreciation.

## 1. Summary of Significant Accounting Policies - Continued

- G. Income Taxes Continued The deferred taxes represent the future tax return consequences of those differences, which will be taxable when the depreciation is booked as the tax depreciation is accelerated therefore causing a greater tax impact in later years. At September 30, 2020, the Company had a deferred tax benefit of \$119,707 for temporary timing differences related to depreciation and WIP for income taxes have been recorded.
- H. <u>Uncertain Tax Positions</u> The Company has adopted FASB 740-10-25, Accounting for Uncertainty in Income Taxes. The Company will record a liability for uncertain tax positions when it is more likely than not that a tax position would not be sustained if examined by the taxing authority. The Company continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

The Company's evaluation on September 30, 2020 revealed no uncertain tax positions that would have a material impact on the financial statements. The 2017 through 2019 years remain subject to examination by the IRS. The Company does not believe that any reasonably possible changes will occur within the next twelve months that will have a material impact on the financial statements.

- I. Fair Value of Financial Instruments Approximates Carrying Amounts The Company's financial instruments are cash and cash equivalents, contracts receivable, employee receivables and accounts payable. The recorded values of cash and cash equivalents, accounts receivable, employee receivables and accounts payable approximate their fair values based on their short-term nature.
- J. <u>Concentrations</u> The Company from time to time has cash deposits in financial institutions in excess of the \$250,000 insured by the Federal Depository Insurance Corporation (FDIC).
- The electrical construction services are performed as a general contractor and/or sub contractor thru various general contractors, municipal and state agencies in Texas.

K. <u>Comprehensive Income</u> - The Company had no items of "other" comprehensive income; therefore net income is equal to comprehensive income.

#### 2. Contract Receivables

Contract Receivables Billed	
Completed contracts	\$ 392,096
Contracts in progress	1,132,253
Retainage	1,143,871
TOTAL CONTRACT RECEIVABLES	\$2,668,219

The Company follows the practice of filing statutory liens on all construction projects where collection problems are anticipated. The liens serve as collateral for contract receivables.

### 3. Costs and Estimated Earnings on Uncompleted Contracts

Costs incurred on uncompleted contracts Estimated earnings	\$16,683,332 2,461,841
Less: Billings to date	19,145,173 18,315,299 829,875
<pre>Included in accompanying balance    sheet under the following captions:</pre>	029,073
Costs and estimated earnings in excess of billings on uncompleted contracts	905,998
Billings in excess of costs and	

#### 4. Long-Term Debt

Long-term debt consisted of the following:

and estimated earnings on uncompleted contracts

Note Payable to Ally Financial in monthly installments of \$784.96 including interest at 6.00%, final payment due October, 2022, collateralized by equipment.

\$ 18,403

76,124) 829,875

## 4. Long-Term Debt - Continued

Note Payable to Ally Financial in monthly installments of \$668.18 including interest at 5.84%, final payment due October, 2022, collateralized by equipment.	15,692
Note Payable to Ally Financial in monthly installments of \$771.70 including interest at 6.86%, final payment due March, 2023, collateralized by equipment.	20,569
Note Payable to Ally Financial in monthly installments of \$776.24 including interest at 6.86%, final payment due March, 2023, collateralized by equipment.	20,691
Note Payable to Ally Financial in monthly installments of \$775.85 including interest at 6.86%, final payment due March, 2023, collateralized by equipment.	20,680
Note Payable to Ally Financial in monthly installments of \$ 797.60 including interest at 8.65%, final payment due September, 2023, collateralized by equipment.	 24,596
Total Debt	120,631
Less: Current Portion	 47,929
Long-Term Debt	\$ <u>75,859</u>
Maturities of Long-Term Debt as follows:	
2021 2022 2023 2024 2025 Thereafter	\$ 47,929 52,759 19,943 0 0
	\$ 120,631

## 5. Related Party Transactions

The Company leases equipment and it's corporate headquarters from a related party.

The Company purchases some material from a Company owned by the Shareholders.

#### 6. Capital Stock

Each share of common stock is entitled to one vote.

#### 7. Operating Leases

The Company leases its corporate headquarters, as well as some equipment, from a related party. The following is a schedule by years of future minimum lease payments required under operating leases that have initial or remaining terms in excess of one year as of September 30, 2019.

	Year Ending September 30,	Amount
Total minimum	2021 2022 2023 2024 2025 Later years payments required	 48,000 48,000 48,000 48,000 48,000 48,000

Rental expense pursuant to short term operating leases was approximately \$519,515\$ in 2020.

## 8. Retirement Plans

The company had in place a simple 401K retirement plan and had no matching and therefore expensed \$0 for Company contributions in 2020.

9. Subsequent Events The Company has evaluated subsequent events through August 9, 2021, which is the date the financial statements were available to be

issued. No material subsequent events have occurred since September 30, 2020 that required recognition or disclosure in these financial statements.

CLARK ELECTRIC, INC.

CONTRACTS IN PROGRESS AND

CONTRACTS COMPLETED

SUPPLEMENTAL "A"

Clark Electric, Inc Contracts In Progress - Summary September 30, 2020

TOTAL ESTIMATED CONTRACT AMOUNTS

INCURRED CONTRACT AMOUNTS

Job Name	Total Contract Amount	Total Costs Incurred	Total Est. Costs To Complete	Total Estimated Costs	Gross Profit or (Loss)	Revenues Earned	Total Costs Incurred	Gross Profit or (Loss)	Total Billed At 9/30/2020	Costs & Est Earnings In Excess Of Billings	Billings In Excess of Costs & Est. Earnings	Gross Profit Percentage
TCWSP Treatment #09282	3,643,992	3,231,071	12,000	3,243,071	400,921	3,630,508	3,231,071	399,437.61	3,627,045	(3,464)		11.00%
AW - Chlorine #09295	2,846,202	2,381,485	10,000	2,391,485	454,717	2,834,300	2,381,485	452,815.51	2,818,205	(16,095)		15.98%
Redbud Pump #09288	5,382,158	4,439,141	15,000	4,454,141	928,017	5,364,033	5,042,503	321,529.99	5,378,282	1	14,249	5.99%
DWU MVV #09276	1,023,524	802,028	7,284	809,312	214,212	1,014,312	802,028	212,283.57	908,728	(105,584)	,	20.93%
EIP PS Upgrades #09298	1,554,883	1,123,728	1,000	1,124,728	430,155	1,553,501	1,123,728	429,772.40	1,526,466	(27,035)	1	27.66%
N Holly WTP #09306	1,014,000	920,910	167,850	1,088,760	(74,760)	857,675	920,910	(63,234.31)	901,333		43,657	-7.37%
Fairview #09303	1,251,652	932,018	4,052	936,070	315,582	1,246,234	932,018	314,216.09	1,225,908	(20,326)	1	25.21%
TRA CRWS Primary Clar 09294	1,199,200	996,056	145,969	1,142,025	57,175	1,045,923	996,056	49,866.70	711,409	(334,514)	,	4.77%
TRA Headworks #09316	5,479,628	106,367	4,370,000	4,476,367	1,003,261	130,206	106,367	23,839.33	136,750	1	6,544	18.31%
TRA Mountain Creek #9318	1,009,211	29,544	826,308	855,852	153,359	34,838	29,544	5,293.93	28,000	(6,838)	ı	15.20%
MISD Hanby Stadium #-09315	93,789	95,334	1,000	96,334	(2,545)	92,815	95,334	(2,519.08)	1	(92,815)	ı	-2.71%
Tom Harpool #09310	1,277,446	661,160	283,758	944,918	332,528	893,829	661,160	232,669.93	908,053	ı	14,223	26.03%
Tomas Taylor WTP #09309	95,000	27,353	2,000	29,353	25,647	51,252	27,353	23,899.78	41,250	(10,002)	•	46.63%
Forney ISD 9320-9321	503,056	220,127	200,000	420,127	82,929	263,578	220,127	43,450.79	37,439	(226,139)	,	16.48%
Deer Creek #9313	157,496	93,670	24,457	118,127	39,369	124,889	93,670	31,218.23	66,432	(58,457)	1	25.00%
Lewisville Vista #9317	1,080,000	1,323	800,000	801,323	278,677	1,783	1,323	460.16	1.	(1,783)	1	25.80%
Duck Creek WWTP #9323	1,520,831	95	1,315,000	1,315,095	205,735	110	96	14.93	•	(110)	1	13.53%
	25,775,684	16,061,410	8,185,679	24,247,088	4,844,979	19,139,787	16,664,772	2,475,016	18,315,299	(903,162)	78.673	12 93%

Clark Electric, Inc Contracts Completed - Summary September 30, 2020 Previous Years through 09-30-2019

Inception Through Completion

Job Name	Revenues	Costs	Gross Profit or (Loss)	Revenues Earned	Costs of Revenue	Gross Profit or (Loss)	Revenues Earned	Costs of Revenue	Gross Profit or (Loss)	Gross Profit Percentage
Lewisville WTP Energy Gen #09296	452,303	493,477	-41,174	1,147,697	931,479	216,218	1,600,000	1,424,956	175,044	10.94%
Kiewit-TRA CRWS #09294	338,305	716,379	-378,074	373,104	279,677	93,427	711,409	996,056	-284,647	40.01%
Lift Station 5A #09273	98,525	25,028	73,497	154,285	142,424	11,861	252,810	167,452	85,358	33.76%
Wylie WTP Plant II #09278	200,222	119,524	80,698	650,008	527,521	122,487	850,230	647,045	203,185	23.90%
WTP HSP 2-1 #09301	584,944	370,311	214,633	236,317	188,626	47,691	821,261	558,937	262,324	31.94%
Flower Mound Ultra Viloet #09300	375,630	255,698	119,932	67,519	49,163	18,356	443,149	304,861	138,288	31.21%
SWU Southside WTP Peak Flow #09286	143,846	81,687	62,159	1	1	0	143,846	81,687	62,159	43.21%
Wylie WTP 3&4 #09307	507,980	330,052	177,928	•	t	0	507,980	330,052	177,928	35.03%
Small Jobs	150,658	361,784	-211,125	•	ı	0	150,658	361,784	-211,125	-140.14%
	2,852,413	2,753,940	98,474	2,628,930	2,118,890	510,040	5,481,343	4.872.830	608.514	11 10%