



June 7, 2021

Kenny Moore
Sales Manager – West Region
USIC Locating Services, LLC
9045 N. River Rd. #300
Indianapolis, Indiana 46240

RE: RFP #155 Utility Line Location Services
Renewal #3

Dear Mr. Moore,

The City of Coppell would like to extend the contract for the above referenced an additional year, beginning August 1, 2021 and ending July 31, 2022.

Please sign and return one copy of this letter indicating your acknowledgement of the terms and conditions.

The Increased Pricing e-mail, dated 7/01/2021, is attached which reflects a 3% price increase effective with this renewal.

If you have any questions and/or concerns, please feel free to contact me.

Sincerely,

Charles Ellis
Chief Procurement Officer

CE:jc

Vendor signature

Darin Stalbaum

Print/Type Name

Signature

VP-Sales

Title

7/15/2021

Date

From: [Haake, Jack](#)
To: [Jennifer Cook](#)
Subject: RE: City of Coppell - Renewal
Date: Thursday, July 1, 2021 9:40:41 AM

Good morning Jennifer, sorry for the delay.

USIC is good with the renewal but we would like to request a 3% price increase. Our costs to provide service have risen over the past year, especially with regard to labor costs – our biggest cost type. We continue to invest in technology and our people in order to provide the best customer service for these vital utility ticket locates.

The requested pricing would be as follows:

Per Ticket Received - \$17.51
Emergency Ticket Normal Hours - \$22.81
Emergency Ticket After Hours – \$28.12
Per ¼ hour of locating time after 30 minutes - \$14.85
Per ¼ hour for Watch & Protect Services - \$14.85

We would appreciate your consideration of this increase. USIC values our partnership with Coppell and the requested rates will enable us to continue to provide best in class service to protect your assets.

Please let me know. Thanks!

Jack

Live the SAFE-LIFE!

Jack A. Haake
Regional Account Manager
C: 303 263 0200



9045 River Road Suite 300
Indianapolis, IN 46240
USICLLC.com | BHUG.com | ReconnUS.com | OnTargetServices.com

From: Jennifer Cook <jennifer.cook@coppelltx.gov>
Sent: Wednesday, June 30, 2021 2:15 PM
To: Haake, Jack <JackHaake@usicllc.com>
Subject: FW: City of Coppell - Renewal
Importance: High